

**MEETING OF THE BOARD OF TRUSTEES OF THE
WILLIAM PATERSON UNIVERSITY OF NEW JERSEY**

Thursday, July 5, 2007

The meeting was called to order at approximately 6:10 p.m. in the College Hall Board Room.

BOARD MEMBERS PRESENT: Mr. Adzima, Dr. Fan, Mr. Gruel, Mr. Jackson, Mr. Mazzola, Dr. Pruitt, Mr. Taylor, Ms. Temple and President Speert

ABSENT: Mr. Campbell, Ms. Ellis, Ms. Olmos, Mr. Pesce

OTHERS PRESENT:

Provost and Senior Vice President Weil, Vice President Bolyai, Vice President Deller, Vice President Martone, DAG Cheryl Clarke, Dr. Schaeffer, Mrs. Santaniello, administrators, faculty, and others.

ANNOUNCEMENT CONCERNING ADEQUATE NOTICE OF MEETING:

In accordance with the "Open Public Meetings Act," the Chairperson publicly announced and had entered into the minutes that "adequate notice" of this meeting was provided. In compliance with the Statute, this notice was posted on the University's web page and distributed to The Herald News, The Record, and The Star Ledger more than 48 hours prior to this meeting.

It was moved and seconded to adopt the following resolution:

7-07-1 - RESOLUTION, TO MOVE INTO EXECUTIVE SESSION (Appendix 1)

The resolution was unanimously adopted.

At approximately 8:10 p.m., the Public Session resumed.

MINUTES OF THE MAY 5, 2007 BOARD MEETINGS:

The minutes of the May 5, 2007 minutes were approved as distributed.

CHAIR'S REPORT:

Mr. Taylor welcomed everyone to the final meeting of the 2006/2007 academic year. He reviewed the process undertaken by the Board to develop a set of "Dashboard Indicators." Mr. Taylor explained that the Board determined which indicators would provide measures to evaluate the effectiveness of the institution in achieving the strategic goals and mission of the University. After the indicators were selected, the Board worked on setting targets in the areas of Students, Admissions, Faculty, Learning Outcomes/Learning Environment, and Finance. Mr. Taylor thanked Mr. Mazzola and Mr. Pesce for their leadership in the process, Dr. Schaeffer for his guidance and assistance, and Mr. Bill Duffy and Professor Sue Tardi for their active participation at two Board public retreats. Mr. Taylor introduced the resolution to approve the Dashboard Indicator Targets selected.

It was moved and seconded to adopt the following resolution:

7-07-2 RESOLUTION, DASHBOARD INDICATOR TARGETS (Appendix 2)

In response to Mr. Taylor's invitation for any discussion on the matter, Faculty Senate President, Professor Sue Godar, voiced that the faculty is becoming increasingly concerned about the quality of students being accepted. She commented that there were no indicators chosen to measure quality, only quantity. As an example she reported that the University's special admit students have numbered on average about 16%. Professor Godar reported that in 2006, one out of five first-time, first-year freshmen did not meet our admission standards and were special admits. She encouraged the Board to consider adding some measure of student quality to the Dashboard Indicators, possibly a limit on special admits. She concluded by mentioning that faculty were concerned that standards would be lowered to achieve the goal of increased enrollment. President Speert assured her that quality is important to the University and it would be considered even though it is not specifically listed as one of the current indicators. Mr. Taylor also added that the matter would be referred to the Education Policy Committee for further consideration.

A vote was taken and the resolution was unanimously adopted.

Mr. Taylor thanked each of the Committee Chairs for their leadership, and commended the Board as a whole for their level of commitment and the quality of their work.

Mr. Taylor ended his remarks by outlining the Board schedule for the 2007-2008 year. The majority of Board meetings will be held Saturdays and one on a Friday. The Committees will continue to meet during the week and three public retreats are planned.

PRESIDENT'S REPORT:

President Speert welcomed the Interim Dean of the College of Education, Dr. Ana Maria Schuhmann. He then reported on his trip to China including visits to Zhejiang University in Hangzhou to discuss links with the Cotsakos College of Business as well as an exchange 2+2 program. At Anhui University in Hefei discussions focused on programs in language, specifically in Mandarin. We have a 25-year relationship with Anhui University in Business, but the focus this trip was on language programs. In the area of Art, through the efforts and talent of William Paterson Art Professor Zhiyuan Cong, we have a long-standing relationship with Nanjing Art Institute in Nanjing. That University has grown from 3,000 students in 2000 to over 10,000 currently. We will be hosting visitors from Nanjing later this summer.

President Speert reported that we received notice of the death of Trista Moretti, the second female soldier casualty in Iraq and, to our knowledge, the first loss among our students or alums engaged in combat in Iraq and Afghanistan. Ms. Moretti had been a student at William Paterson University but left in her sophomore year.

President Speert reported on the State Budget. In FY08, we will receive an increase of 4.9% in overall appropriations but this is still more than \$500,000 less than our appropriations seven years ago. The salary program negotiated by the State with the unions will not be fully funded and will result in approximately a \$3.3 million shortfall in the University budget.

Presidents Speert, Cole and Saatkamp addressed the Commission on Higher Education on different components of the higher education challenges in New Jersey that were of most concern to the NJ Presidents' Council including the state's elimination of programs

for outstanding students, under-funding of Stars II, and the articulation and transfer programs.

Provost Weil presented a composite of the 8/06, 1/07 and 5/07 graduating classes that included a total of 1635 undergraduates and 298 graduate students. The composite provided a breakdown by major, ethnicity and gender. The report revealed that almost 50% of our baccalaureate graduates were transfer students. The comprehensive data gathered in this report will provide the basis for future discussions.

COMMITTEE REPORTS:

FINANCE AND AUDIT COMMITTEE:

Mr. Mazzola reported on the Finance and Audit Committee meeting held on June 14, 2007. The finance dashboard indicators were discussed. The University Debt Policy, Tuition and Fees, and Bid Waivers were discussed and recommended to the Board for approval. An update on the Student Center was provided as well as feedback on the need for athletic facility improvements. It was agreed that the best approach to consider this matter was using the Master Plan as a guide. It was also agreed that one of the Board retreats would be designated for the purpose of discussing how best to address athletic facility improvements.

It was moved and seconded to adopt the following resolution:

7-07-3 RESOLUTION, TUITION AND FEES (Consent Agenda) (Appendix 3)

- Undergraduate Flat Rate Charge for Tuition and Fees/New Jersey Residents (Appendix 3)
- Per Credit Charges for Tuition and Fees/New Jersey Residents (Appendix 3)
- Undergraduate Flat Rate Charge for Tuition and Fees/Out-Of-State Students (Appendix 3)
- Per Credit Charges for Tuition and Fees/Out-Of-State Students (Appendix 3)
- Tuition and Fees for High School Students (Appendix 3)

The resolution was unanimously adopted.

It was moved and seconded to adopt the following resolution:

7-07-4 RESOLUTION, RESIDENCE HALL ROOM RATES AND MEAL PLAN RATES, 2007-2008 (Consent Agenda) (Appendix 4)

- Residence Hall Room Rates 2007-08 (Appendix 4)
- Meal Plan Rates 2007-08 (Appendix 4)

The resolution was unanimously adopted.

It was moved and seconded to adopt the following resolution:

7-07-5 RESOLUTION, LAB FEE, TRANSFER ORIENTATION FEE, RESNET FEE AND
INFORMATION TECHNOLOGY FEE (Consent Agenda) (Appendix 5)

Introduction to Figure Skating Laboratory Fee (Appendix 5)
Transfer Orientation Fee (Appendix 5)
RESNET Fee (Appendix 5)
Information Technology Fee (Appendix 5)

The resolution was unanimously adopted.

It was moved and seconded to adopt the following resolution:

7-07-6 RESOLUTION, DEBT POLICY (Appendix 6)

The resolution was unanimously adopted.

It was moved and seconded to adopt the following resolution:

7-07-7 RESOLUTION, BID WAIVERS (Consent Agenda) (Library, Information Systems,
E*Trade Financial Learning Center) (Appendix 7)

Ebsco Information Services
Blackwell's Book Services
Palinet
Ex Libris Group
National Archive Publishing Company (NAPC)
ScienceDirect/Elsevier, B.V.
West Publishing Company
Midwest Library Services
The Book House
Proquest Information and Learning
SungardHE
SAS Institute
SPSS, Inc.
Oracle Corporation
CollegeNET, Inc.
UCA Services, Inc.
Blackboard Inc.
Thomson Financial Datastream
Bloomberg

The resolution was unanimously adopted.

It was moved and seconded to adopt the following resolution:

7-07-8 RESOLUTION, BID WAIVERS (Consent Agenda) (Auxiliary Services, Continuing Education, Human Resources and Institutional Advancement) (Appendix 8)

Vistar
The CBORD Group, Inc.
JSA Technologies
TNT Educational Services, Inc.
Para-Professional Health Careers
Normann Staffing Services
Mary Pomerantz Advertising
CoWorx Staffing
L.P. Thebault Company
Brandspa
The Sawtooth Group
RuffaloCODY
Lipman Hearne Inc.

The resolution was unanimously adopted.

It was moved and seconded to adopt the following resolution:

7-07-9 RESOLUTION, BID WAIVERS (Consent Agenda) (Construction) (Appendix 9)

ACE Reprographic Service, Inc.
Jones & Eckert
TMC Terrazzo
Mackenzie Group, Inc.
Phil Neto Construction, Inc.
Edgewater Design, LLC

The resolution was unanimously adopted.

It was moved and seconded to adopt the following resolution:

7-07-10 RESOLUTION, BID WAIVERS (Consent Agenda) (Miscellaneous Goods and Services) (Appendix 10)

Procurement of Legal Services – State of New Jersey, Division of Law
Northern New Jersey Maternal and Child Health Consortium
Paterson Public Schools
Passaic Public Schools
Wayne Public Schools
The Furniture X-Change
Bob Dowling
Boss Consulting Services, Inc.
Goalquest

The resolution was unanimously adopted.

PERSONNEL COMMITTEE:

Ms. Carla Temple presented the following resolutions for approval, as recommended by the Personnel Committee:

It was moved and seconded to adopt the following:

7-07-11 RESOLUTION, VARIOUS PERSONNEL MATTERS (Consent Agenda)
(Appendix 11)

Emerita Status, Paula Rothenberg (Appendix 11)
Summer Session I Appointments (Appendix 11)
Summer Session II Appointments (Appendix 11)
2007-2008 Graduate Assistant Reappointments and Appointments (Appendix 11)
Miscellaneous Personnel Actions (Appendix 11)

The resolution was unanimously adopted.

EDUCATION POLICY/STUDENT AFFAIRS/ AND MINORITY AFFAIRS COMMITTEES:

Dr. Pruitt reported that the Committees met jointly on June 14, 2007 and discussed undergraduate enrollment projections, dashboard indicators, and the Information Technology Plan.

INSTITUTIONAL DEVELOPMENT COMMITTEE:

Mr. Gruel reported that the Alumni giving dashboard indicator was set at 7.5% and to date 7.4% has been achieved and the books will close on July 15 so there is still time to meet the 7.5% goal. Overall giving for the year slightly exceeded \$3.7 million and the goal was \$3.5 million. The University and the Foundation are very pleased with this successful outcome.

OTHER BUSINESS:

At approximately 9:20 p.m. there being no further business, a motion was made and seconded for the meeting to be adjourned. The motion carried unanimously.

Respectfully submitted,



Donna Santaniello
Assistant to the President
and Board of Trustees

7-07-1 RESOLUTION, TO MOVE INTO EXECUTIVE SESSION

WHEREAS: The New Jersey Open Public Meetings Act, N.J.S.A.10:4-6 et seq., permits the public's exclusion from certain portions of the Board meeting; now therefore be it

RESOLVED: That The William Paterson University Board of Trustees move into closed session to discuss matters pertaining to personnel issues including various appointments and resignations, attorney-client privileged communication with the Deputy Attorney General, a review of active litigation matters, and real estate matters, and be it therefore

RESOLVED: That any actions taken in closed session will be made public as required by law.

7-07-2

RESOLUTION, DASHBOARD INDICATOR TARGETS

- WHEREAS: The Board of Trustees of William Paterson University has adopted measures of institutional performance (i.e., “dashboard indicators”) derived from its Student Success Plan that will permit it to monitor the institution’s progress in fulfilling its mission and
- WHEREAS: Committees of the Board of Trustees have developed targets representing aspirations for levels of accomplishment on some of these measures; therefore, be it
- RESOLVED: That the Board of Trustees adopts the targets described or defined in the attached summary chart and directs the administration to implement methods to report to the Board systematically on the extent of their attainment.

Summary of Dashboard Targets

<u>Area</u>	<u>Metric</u>	<u>Current Value</u>	<u>Target</u>	<u>Time Period</u>	<u>Review Cycle</u>
Students ¹	Headcount Enrollment	10,600	10,600	2007	Fall 2007
Students ¹	Headcount Enrollment		11,400	2009	Fall 2009
Students ¹	Headcount Enrollment		12,000	2011	Fall 2011
Students ²	Six-Year Graduation Rate	48%	48%	Fall 2001 cohort (2007)	Fall 2007
Students ²	Six-Year Graduation Rate		49%	Fall 2003 cohort (2009)	Fall 2009
Students ²	Six-Year Graduation Rate		51%	Fall 2005 cohort (2011)	Fall 2011
Students ³	One-Year Retention Rate	76.7%	77%	Fall 2006 cohort (2007)	Fall 2007
Students ³	One-Year Retention Rate		77.50%	Fall 2007 cohort (2008)	Fall 2008
Students ³	One-Year Retention Rate		78%	Fall 2009 cohort (2010)	Fall 2010
Students ³	One-Year Retention Rate		80%	Fall 2011 cohort (2012)	Fall 2012
Faculty ⁴	% Terminal Degree	90%	90%	Fall 2007	Fall 2007
Faculty ⁴	% Terminal Degree		91%	Fall 2008	Fall 2008
Faculty ⁴	% Terminal Degree		92%	Fall 2009	Fall 2009
Faculty ⁴	FT v. Adjunct Teaching	64% / 36%	TBD	Upon completion of academic plan	
Faculty ⁴	Student / Faculty Ratio	14.5:1	14.5:1	Fall 2007	Fall 2007
Faculty ⁴	Student / Faculty Ratio		14.8:1	Fall 2008	Fall 2008
Faculty ⁴	Student / Faculty Ratio		15.0:1	Fall 2009	Fall 2009
Faculty ⁴	Ethnic / Gender Diversity	34% Minority, 45.4% Female	Enhance diversity within academic depts.		Annual
Finance ⁶	Institutional Debt -	\$15,014 (fall 2005)	\$25,000	FY08 ⁵	Annual
	Direct debt per student				
Finance ⁵	Debt service to operations	5.1%	6.2%*	Upon issuance of Science Debt	Annual
Finance ⁵	Debt service to operations		7-8%		Fall 2009
Finance ⁵	E&G Expenditures / FTE	\$16,789	Maintain relative position		Annual
Finance ⁵	Comparative Tuition & Fees	3rd highest	Maintain or revert to midpoint		Annual
Finance ⁶	Endowment	\$9.7M	In committee	Annually	Fall 2007
Finance ⁵	Alumni Giving Rate	6.24% (year ending 6/2006)	7.5%	2007	Fall 2007
Finance ⁶	Alumni Giving Rate		12%	2012	Fall 2012
Source:					
¹ Minutes 1/19/07 and Dashboard Powerpoint, p.5					
² Minutes 1/19/07 and Dashboard Powerpoint, p.10					
³ Minutes 1/19/07 and Dashboard Powerpoint, p.15					
⁴ Ed Policy minutes 6/14/07					
⁵ Finance & Audit minutes 6/14/07					
⁷ Upon issuing of Science Building debt this is the anticipated figure					
⁶ Finance & Audit minutes 4/13/07					

7-07-3

**RESOLUTION, TUITION AND FEES, 2007-2008
(CONSENT AGENDA)**

RESOLVED:

That the Board of Trustees of William Paterson University establishes the tuition and fee charges effective for Fall 2007 for undergraduate flat rate (NJ residents), undergraduate and graduate per credit (NJ residents), undergraduate flat rate (out-of-state students), undergraduate and graduate per credit (out-of-state students) and high school students described and specified in the attached documents.

UNDERGRADUATE FLAT RATE CHARGE FOR TUITION

RESOLVED: That the Board of Trustees of William Paterson University establishes the following flat rate charge for tuition and fees effective for the 2007 Fall Semester for undergraduate New Jersey residents who enroll for 12 or more credits:

Tuition and Fees
Effective Fall 2007

\$4,998.00 per semester

**PER CREDIT CHARGES FOR TUITION AND FEES/NEW
JERSEY RESIDENTS**

RESOLVED: That the Board of Trustees of William Paterson University establishes the following schedule of tuition and fee per credit charges for New Jersey residents effective for the 2007 Fall Semester:

Tuition & Fees
Effective Fall, 2007

UNDERGRADUATE: \$321.00 per credit
(Taking less than 12 credits)

GRADUATE: \$542.00 per credit

Adopted by the Board of Trustees of The William Paterson University of New Jersey at its July 5, 2007 meeting.

**UNDERGRADUATE FLAT RATE CHARGE FOR TUITION
AND FEES/OUT-OF-STATE STUDENTS**

RESOLVED: That the Board of Trustees of William Paterson University establishes the following flat rate charge for tuition and fees effective for the 2007 Fall Semester for undergraduate out-of-state students who enroll for 12 or more credits.

Tuition and Fees
Effective Fall 2007

\$8,121.00 per semester

**PER CREDIT CHARGES FOR TUITION AND FEES/OUT-
OF-STATE STUDENTS**

RESOLVED: That the Board of Trustees of William Paterson University establishes the following schedule of tuition and fee per credit charges for out-of-state students effective for the 2007 Fall Semester:

Tuition and Fees
Effective Fall 2007

UNDERGRADUATE: \$525.00 per credit
(Taking less than 12 credits)

GRADUATE: \$841.00 per credit

**TUITION AND FEES FOR HIGH SCHOOL
STUDENTS**

RESOLVED: That the Board of Trustees of William Paterson University of New Jersey approves the following tuition and fee structure effective Fall 2007 Semester for high school students taking college-level courses offered by the University:

Courses Taught on Campus:

Tuition: \$200.00 per credit
Parking and Transportation Fee: \$50.00

Courses Taught at High School:

Tuition:	\$200.00 per credit
Information Technology Fee	<u>9.75 per credit</u>
	\$209.75 per credit

7-07-4

**RESOLUTION, RESIDENCE HALL ROOM RATES AND
MEAL PLAN RATES, 2007-2008 (CONSENT AGENDA)**

RESOLVED:

That the Board of Trustees of William Paterson University approves the establishment of the per semester residence hall room rates for the 2007-2008 academic year and the per semester meal plan rates for the 2007-2008 academic year, effective fall 2007, as described and specified in the attached documents.

RESIDENCE HALL ROOM RATES 2007- 08

RESOLVED: That the Board of Trustees of William Paterson University approves the establishment of the per semester residence hall room rates for the 2007-08 academic year effective Fall 2007 as follows per student:

Single Occupancy Room:	\$3,875
Traditional Residence Halls*:	\$3,200
Pioneer & Heritage Apartments:	\$3,500
Off-Campus Sites:	\$3,600

MEAL PLAN RATES 2007-08

RESOLVED: That the Board of Trustees of William Paterson University approves the establishment of the per semester meal plan rates for the 2007-08 academic year effective Fall 2007 as follows:

8-Meal Plus \$325	\$1,470	- Undergraduate & Graduate
8-Meal Plus \$450	\$1,625	- Undergraduate & Graduate
8-Meal Plus \$550	\$1,735	- Undergraduate & Graduate
10-Meal Plan	\$1,475	- Undergraduate & Graduate
15-Meal Plan	\$1,520	- Undergraduate & Graduate
19-Meal Plan	\$1,625	- Undergraduate & Graduate
150-Meal Block Plan	\$1,765	- Undergraduate & Graduate
225-Meal Block Plan	\$1,875	- Undergraduate & Graduate
Premium-9 Flex	\$2,040	- Undergraduate & Graduate
5-Meal Plan	\$960	- Graduate Only
A-La-Carte Plan	\$725	- Graduate Only

7-07-5

**RESOLUTION, LAB FEE, TRANSFER ORIENTATION
FEE, RESNET FEE AND INFORMATION TECHNOLOGY
FEE (CONSENT AGENDA)**

RESOLVED:

That the Board of Trustees of William Paterson University approves the lab fee, transfer orientation fee, residence hall voice, video and information technology equipment (RESNET) fee, and campus information technology fee increase described and specified in the attached documents, effective fall 2007.

**INTRODUCTION TO FIGURE SKATING LABORATORY
FEE**

RESOLVED: That the Board of Trustees of William Paterson University establishes a \$50.00 laboratory fee that would be associated with PEEL 399 Introduction to Figure Skating beginning in the Fall 2007 Semester. This fee is not subject to the per student lab fee cap.

TRANSFER ORIENTATION FEE

- WHEREAS: In 1985, the Board of Trustees authorized the establishment of an Orientation Fee for all incoming first-time full-time freshmen; and
- WHEREAS: The University has determined it would benefit full-time undergraduate transfer students to be able to participate in the orientation programs offered to first-time full-time freshmen; therefore, be it
- RESOLVED: That the Board of Trustees of William Paterson University of New Jersey authorizes the University to charge full-time undergraduate transfer students the same fee of \$75.00 currently assessed first-time full-time freshmen. This charge would be effective immediately.

RESNET FEE

- WHEREAS: The Board of Trustees established, effective the Fall 1997 Semester, a per semester \$40.00 Telephone Service Access Fee and a \$50.00 Residence Hall Network Access Fee to provide both telephony support and information technology support to all resident hall students; and
- WHEREAS: With the convergence of voice, video and data technology, it is no longer necessary to assess students these two separate fees; therefore, be it
- RESOLVED: That the Board of Trustees of William Paterson University approves the elimination of both fees and establishes the RESNET Fee, effective the Fall 2007 Semester, at \$40.00 per semester for all residence hall students. The revenue generated from this fee will be used exclusively to maintain and, as necessary, upgrade voice, video and information technology equipment and related infrastructure for the University's residence halls.

INFORMATION TECHNOLOGY FEE

RESOLVED: That the William Paterson University Board of Trustees approves the following Information Technology Fee, reflecting an increase, effective Fall 2007:

Full-Time Undergraduate Students: \$150.00 per semester

Part-Time Undergraduate and
All Graduate Students: \$9.75 per credit

7-07-6 RESOLUTION, DEBT POLICY

WHEREAS: The leadership responsibilities of the Board require that it assure growth of institutional infrastructure appropriate to fulfillment of the University's educational and student development mission and,

WHEREAS: The fiduciary responsibilities of the Board permit that it incur debt consistent with this responsibility and within the University's ability to responsibly fund debt service, therefore, be it

RESOLVED: That the Board of Trustees approves the attached debt policy.

WILLIAM PATERSON UNIVERSITY OF NEW JERSEY

Debt Policy

Introduction and Purpose

William Paterson University of New Jersey recognizes that issuance of debt is a critical component of the resources available to fund capital projects. Strategic debt management concerns institutional prioritization, strategic planning, budgeting and funding decisions. The University's institutional strategy establishes institutional goals and initiatives and, as a result, identifies capital investment needs. The University's debt policy, along with its operating budget, facilities master plan, enrollment management plan and fundraising efforts, is a key component of a comprehensive financial planning and monitoring model to support the University's mission. Debt, especially tax-exempt debt, provides a relatively low cost source of funds. Debt financing allows the University to pay for capital projects and other long-lived assets over a period of time, which should not exceed their useful lives. Debt refinancing may be beneficial in a period of declining interest rates and when projected debt service savings exceed the cost of issuance of new debt.

Scope

This policy defines debt to include all short and long term obligations that commit the University to future payments, including bonds and notes payable, capital and operating leases, guarantees and other instruments that commit the University to future payments.

Objectives

The objectives of this debt policy are to:

- Utilize debt to fund strategic projects;
- Review selected financial ratios and other data to monitor creditworthiness and capacity for additional borrowings; and
- Manage debt on a portfolio basis, rather than a transaction basis, to lower overall institutional costs and risks.

Criteria for Issuing Debt

While issuance of debt provides current capital funding, it also impacts future periods with additional required payments and possible decreased debt capacity for new institutional priorities. A comprehensive business plan must be prepared for any project being financed, including the sources of funding of the debt service and any incremental operating, maintenance and programmatic costs. Revenue producing projects, such as residence halls, have the ability to generate

WILLIAM PATERSON UNIVERSITY OF NEW JERSEY

Debt Policy

sufficient cash flow to meet debt service requirements. In determining the possible issuance of debt, all other revenue sources, such as gifts, grants, expendable reserves, etc. should be considered.

The University can issue tax-exempt debt through the New Jersey Educational Facilities Authority (NJEFA), which will usually result in the lowest total cost. NJEFA will assist the University in researching debt alternatives, such as fixed versus variable debt, repayment terms, etc. and in identifying advance refunding opportunities. The University may enter other obligations, such as capital leases or a bank line of credit, for smaller borrowing needs, where it is not cost-effective to issue bonds.

New issues should have as few limitations, covenants or restrictions as possible to allow flexibility in allocating resources. Current borrowing levels may also diminish the University's ability to borrow in the future. However, the University may be able to issue additional debt with a lower credit rating. While a lower credit rating could adversely affect the bonds' interest rates, the University will purchase a bond insurance policy to guarantee payment of debt service to the bondholders.

Financial Statistics and Ratios

Financial statistics and ratios help the University understand how analysts, lenders and purchasers of debt evaluate its ability to assume additional debt and to pay debt service and are useful guides in evaluating the overall financial health of the University. Other data to consider in assessing creditworthiness include competitive position, funding opportunities through gifts and grants, state support, strength of academic and other programs, student demographics, and quality of faculty, administration and the governing board. While projected financial and other ratios serve as a guide to future performance, there will certainly be changes to future events that will be reflected in the University's budgets, resources and priorities, requiring flexibility to respond to these changes. On an annual basis, using information available from Moody's Investor Services (Moody's), the University will monitor the trend of its ratios and will compare its current ratios with those of selected institutions. The University's dashboard indicators will provide one means of monitoring these trends.

In assigning a credit rating, Moody's assesses the institution on a variety of qualitative and quantitative topics, grouped into five factors: 1.) market position, 2.) governance and management, 3.) operating performance, 4.) balance sheet and capital plan and 5.) covenants and legal framework. The overall rating is not a numerical score, but a blended analysis of the institution. Thus, an institution whose financial reserves cover its debt by 2.5 times can receive either an Aaa or an Aa rating, depending on how the institution is rated on the other factors.

Adopted by the Board of Trustees of The William Paterson University of New Jersey at its July 5, 2007 meeting.

**7-07-7 RESOLUTION, BID WAIVERS (Consent Agenda)
 (Library, Information Systems, E*Trade Financial
 Learning Center)**

WHEREAS: The New Jersey State College Contracts Law permits waivers of advertising for public bids for certain specified purchases in excess of \$26,200, and

WHEREAS: The Law requires that such waivers shall be approved by the Board of Trustees, and

WHEREAS: At its meeting of June 14, 2007, the Finance and Audit Committee of the Board of Trustees reviewed proposed waivers as detailed in the list below, and

WHEREAS: The Finance and Audit Committee reviewed the rationale and projected expenditure amount for each waiver, documentation citing each waiver's basis in the New Jersey State College Contracts Law, explanatory memos from the appropriate University staff members providing specific details about each waiver and discussed responses to questions posed by trustees to staff about specific waivers, and

WHEREAS: The Finance and Audit Committee unanimously recommends that the Board of Trustees approve the following waivers, further specific details of which are enumerated in the attached documents, therefore, be it

RESOLVED: That the Board of Trustees of William Paterson University approves the waivers described in the attached documents.

Vendor	Not To Exceed Amt.
EBSCO Information Services	\$ 520,000
Blackwell's Book Services	\$ 200,000
Palinet	\$ 125,000
Ex Libris Group	\$ 36,500
National Archive Publishing Company (NAPC)	\$ 85,000
ScienceDirect/Elsevier, B.V.	\$ 90,000

West Publishing Company	\$	30,000
Midwest Library Services	\$	100,000
The Book House	\$	50,000
ProQuest Information and Learning	\$	80,000
SungardHE	\$	475,000
SAS Institute	\$	58,000
SPSS, Inc.	\$	60,000
Oracle Corporation	\$	140,000
CollegeNET, Inc.	\$	30,000
UCA Services, Inc.	\$	65,000
Blackboard, Inc.	\$	100,000
Thomson Financial Datastream	\$	27,000
Bloomberg	\$	28,000

Adopted by the Board of Trustees of The William Paterson University of New Jersey at its July 5, 2007 meeting.

BID WAIVER, EBSCO INFORMATION SERVICES

RESOLVED: That pursuant to Subsection 5.a. (6) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with EBSCO Information Services, Tenafly, New Jersey, for the purchase of periodical and serial subscriptions. The fee for Fiscal Year 2008 is not to exceed \$520,000.

BID WAIVER, BLACKWELL'S BOOK SERVICES

RESOLVED: That pursuant to Subsection 5.a. (6) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to purchase from Blackwell's Book Services, Lake Oswego, Oregon, various books for use in the library in an amount not to exceed \$200,000 for Fiscal Year 2008.

BID WAIVER, PALINET

RESOLVED: That pursuant to Subsection 5.a. (6) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with Palinet, Philadelphia, Pennsylvania, for specialized library services for an amount not to exceed \$125,000 for Fiscal Year 2008.

BID WAIVER, EX LIBRIS GROUP

RESOLVED: That pursuant to Subsection 5. a. (6) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with Ex Libris Group, Des Plaines, Illinois, for ongoing training and annual maintenance services associated with the integrated library system. The Fiscal Year 2008 cost shall not exceed \$36,500.

**BID WAIVER, NATIONAL ARCHIVE PUBLISHING
COMPANY (NAPC)**

RESOLVED: That pursuant to Subsection 5.a. (6) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with National Archive Publishing Company (NAPC), Ann Arbor, Michigan, for the purchase of journals in microform format. The fee for Fiscal Year 2008 is not to exceed \$85,000.

BID WAIVER, SCIENCE DIRECT/ELSEVIER, B.V.

RESOLVED: That pursuant to Subsection 5.a. (6) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with ScienceDirect/Elsevier, B.V., Philadelphia, Pennsylvania, for the provision of subscriptions to scholarly, electronic journals at an amount not to exceed \$90,000 for Fiscal Year 2008.

BID WAIVER, WEST PUBLISHING COMPANY

RESOLVED: That pursuant to Subsection 5.a. (6) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to purchase from West Publishing Company, St. Paul, Minnesota, various published materials for use in the library in an amount not to exceed \$30,000 for Fiscal Year 2008.

BID WAIVER, MIDWEST LIBRARY SERVICES

RESOLVED: That pursuant to Subsection 5.a. (6) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to purchase from Midwest Library Services, Bridgeton, Missouri, various books for use in the library in an amount not to exceed \$100,000 for Fiscal Year 2008.

BID WAIVER, THE BOOK HOUSE

RESOLVED: That pursuant to Subsection 5.a. (6) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to purchase from The Book House, Jonesville, Michigan, for various books and media items for use in the library in an amount not to exceed \$50,000 for Fiscal Year 2008.

**BID WAIVER, PROQUEST INFORMATION AND
LEARNING**

RESOLVED: That pursuant to Subsection 5.a. (6) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to purchase from ProQuest Information and Learning, Chicago, Illinois, newspapers in microform, newspaper indexes and electronic databases for use in the library in an amount not to exceed \$80,000 for Fiscal Year 2008.

BID WAIVER, SUNGARDHE

RESOLVED: That pursuant to Subsection 5.a. (19) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with SungardHE, Malvern, Pennsylvania, for ongoing maintenance and software support and consulting of the Banner Enterprise system in the amount of \$475,000 for Fiscal Year 2008.

BID WAIVER, SAS INSTITUTE

RESOLVED: That pursuant to Subsection 5.a. (19) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with SAS Institute, Cary, North Carolina, for a license and maintenance contract, the amount of the contract not to exceed \$58,000 for Fiscal Year 2008.

BID WAIVER, SPSS INC.

RESOLVED: That pursuant to Subsection 5.a. (19) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with SPSS Inc., Chicago, Illinois, for licensing of statistical and graphics software for an amount not to exceed \$60,000 for Fiscal Year 2008.

BID WAIVER, ORACLE CORPORATION

RESOLVED: That pursuant to Subsection 5.a (19) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with Oracle Corporation, Reston, Virginia, for yearly contractual maintenance for the Oracle relational database management system in an amount not to exceed \$140,000 for Fiscal Year 2008.

BID WAIVER, COLLEGENET, INC.

RESOLVED: That pursuant to Subsection 5.a. (19) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with Collegenet, Inc., Portland, Oregon, for the annual licensing contract and for consulting and training services for the Resource 25/Series 25 software application in the amount of \$30,000 for Fiscal Year 2008.

BID WAIVER, UCA SERVICES, INC.

RESOLVED: That pursuant to Subsection 5.a. (25) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with UCA Services, Inc., Denville, New Jersey, for annual maintenance and support for the desktop computer management software suite. The total amount of this contract is not to exceed \$65,000 for Fiscal Year 2008.

BID WAIVER, BLACKBOARD INC.

RESOLVED: That pursuant to Subsection 5.a. (19) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with Blackboard Inc., Washington, D.C., for the purchase of the annual software maintenance fees for two software systems: Blackboard Learning System—Enterprise Level and the Blackboard Content Management System, at an amount not to exceed \$100,000 for Fiscal Year 2008.

Appendix 7
Minutes of the
July 5, 2007
Board Meeting

BID WAIVER, THOMSON FINANCIAL DATASTREAM

RESOLVED: That pursuant to Subsection 5.a. (19) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with Thomson Financial Datastream, New York, New York, for a one-year subscription to Datastream Research Database. The fee, including reimbursables, is not to exceed \$27,000 for Fiscal Year 2008.

BID WAIVER, BLOOMBERG

RESOLVED: That pursuant to Subsection 5.a. (19) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with Bloomberg, New York, New York, for a one-year lease of Bloomberg's Professional financial data subscription service with relation to Hardware, Training and Support. The fee, including reimbursables, is not to exceed \$28,000 for Fiscal Year 2008.

**7-07-8 RESOLUTION, BID WAIVERS (Consent Agenda)
(Auxiliary Services, Continuing Education, Human
Resources and Institutional Advancement)**

WHEREAS: The New Jersey State College Contracts Law permits waivers of advertising for public bids for certain specified purchases in excess of \$26,200, and

WHEREAS: The Law requires that such waivers shall be approved by the Board of Trustees, and

WHEREAS: At its meeting of June 14, 2007, the Finance and Audit Committee of the Board of Trustees reviewed proposed waivers as detailed in the list below, and

WHEREAS: The Finance and Audit Committee reviewed the rationale and projected expenditure amount for each waiver, documentation citing each waiver's basis in the New Jersey State College Contracts Law, explanatory memos from the appropriate University staff members providing specific details about each waiver and discussed responses to questions posed by trustees to staff about specific waivers, and

WHEREAS: The Finance and Audit Committee unanimously recommends that the Board of Trustees approve the following waivers, further specific details of which are enumerated in the attached documents, therefore, be it

RESOLVED: That the Board of Trustees of William Paterson University approves the waivers described in the attached documents.

Vendor	Not To Exceed Amt.
Vistar	\$ 60,000
The CBORD Group, Inc.	\$ 150,000
JSA Technologies	\$ 25,000
TNT Educational Services, Inc.	\$ 504,000
Para-Professional Health Careers	\$ 120,000
Normann Staffing Services	\$ 60,000
Mary Pomerantz Advertising	\$ 110,000

CoWorx Staffing	\$	30,000
L.P. Thebault Company	\$	125,000
Brandspa	\$	35,000
The Sawtooth Group	\$	500,000
RuffaloCODY	\$	98,000
Lipman Hearne, Inc.	\$	200,000

Adopted by the Board of Trustees of The William Paterson University of New Jersey at its July 5, 2007 meeting.

BID WAIVER, VISTAR

RESOLVED: That pursuant to Subsection 5.a. (7) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to make the purchases necessary to provide inventory and supply items for the University vending machines from Vistar, Parsippany, New Jersey, in an amount not to exceed \$60,000 for Fiscal Year 2008.

BID WAIVER, THE CBORD GROUP, INC

RESOLVED: That pursuant to Subsection 5.a. (19) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with The CBORD Group, Inc and its subsidiary, Off Campus Advantage., Ithaca, New York, for service agreements, maintenance on equipment that we own as well as replacement parts and upgrades for our ID card hardware and software system and for providing the merchant processing and marketing of the Pioneer Express debit card purchases of goods and services from off-campus local and regional vendors. The fee for Fiscal Year 2008 is not to exceed \$150,000.

BID WAIVER, JSA TECHNOLOGIES

RESOLVED: That pursuant to Subsection 5.a. (19) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with JSA Technologies, Ft. Worth, Texas, for the software services needed to provide students with on-line, real-time access to their Pioneer Express debit cards. For Fiscal Year 2008, the cost is not to exceed \$25,000.

BID WAIVER, TNT EDUCATIONAL SERVICES, INC.

RESOLVED: That pursuant to Subsection 5.a. (15) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with TNT Educational Services, Inc., Parsippany, New Jersey, for the purpose of providing professional non-credit instructional programs. The contract amount for the period July 1, 2007 through June 30, 2008 shall not exceed \$504,000.

**BID WAIVER, PARA-PROFESSIONAL HEALTH
CAREERS**

RESOLVED: That pursuant to Subsection 5.a. (15) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with Para-Professional Health Careers, Matawan, New Jersey, for the purpose of providing professional non-credit instructional programs. The contract amount for the period July 1, 2007 through June 30, 2008 shall not exceed \$120,000.

BID WAIVER, NORMANN STAFFING SERVICES

RESOLVED: That pursuant to Subsection 5.a. (20) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to retain the services of Normann Staffing Services, Wayne, New Jersey, for providing temporary staff on an as-needed basis at a cost not to exceed \$60,000 for Fiscal Year 2008.

BID WAIVER, MARY POMERANTZ ADVERTISING

RESOLVED: That pursuant to Subsection 5.a. (20) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into a contract with Mary Pomerantz Advertising, Highland Park, New Jersey, for personnel recruitment advertising services. The amount shall not exceed \$110,000 for Fiscal Year 2008.

BID WAIVER, COWORX STAFFING

RESOLVED: That pursuant to Subsection 5.a. (20) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into a contract with CoWorx Staffing, Watchung, New Jersey, for temporary staffing services. The amount shall not exceed \$30,000 for Fiscal Year 2008.

BID WAIVER, L.P. THEBAULT COMPANY

RESOLVED: That pursuant to Subsection 5.a. (18) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with L. P. Thebault Company, Parsippany, New Jersey, for the printing of the University magazine. The amount shall not exceed \$125,000 for Fiscal Year 2008.

BID WAIVER, BRANDSPA

RESOLVED: That pursuant to Subsection 5.a. (15) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with Brandspa, Montclair, New Jersey, for creative and production services associated with the production of "WP", the Magazine of William Paterson University, in an amount not to exceed \$35,000 for Fiscal Year 2008.

BID WAIVER, THE SAWTOOTH GROUP

RESOLVED: That pursuant to Subsection 5.a. (20) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with The Sawtooth Group, Woodbridge, New Jersey, for services related to the ongoing image/recruitment campaign in an amount not to exceed \$500,000 for Fiscal Year 2008.

BID WAIVER, RUFFALOCODY

RESOLVED: That pursuant to Subsection 5.a. (25) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with RuffaloCODY, Cedar Rapids, Iowa, for the purpose of conducting the annual alumni phonathon. The contract amount for Fiscal Year 2008 shall not exceed \$98,000.

BID WAIVER, LIPMAN HEARNE INC.

RESOLVED: That pursuant to Subsection 5.a. (15) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with Lipman Hearne Inc, Chicago, Illinois, for development and implementation of a brand identification initiative. The fee for Fiscal Year 2008 is not to exceed \$200,000.

**7-07-9 RESOLUTION, BID WAIVERS (Consent Agenda)
(Construction)**

WHEREAS: The New Jersey State College Contracts Law permits waivers of advertising for public bids for certain specified purchases in excess of \$26,200, and

WHEREAS: The Law requires that such waivers shall be approved by the Board of Trustees, and

WHEREAS: At its meeting of June 14, 2007, the Finance and Audit Committee of the Board of Trustees reviewed proposed waivers as detailed in the list below, and

WHEREAS: The Finance and Audit Committee reviewed the rationale and projected expenditure amount for each waiver, documentation citing each waiver's basis in the New Jersey State College Contracts Law, explanatory memos from the appropriate University staff members providing specific details about each waiver and discussed responses to questions posed by trustees to staff about specific waivers, and

WHEREAS: The Finance and Audit Committee unanimously recommends that the Board of Trustees approve the following waivers, further specific details of which are enumerated in the attached documents, therefore, be it

RESOLVED: That the Board of Trustees of William Paterson University approves the waivers described in the attached documents.

Vendor	Not To Exceed Amt.
ACE Reprographic Service, Inc.	\$ 55,000
Jones & Eckert	\$ 160,000
TMC Terrazzo	\$ 60,000
Mackenzie Group, Inc.	\$ 60,000
Phil Neto Construction, Inc.	\$ 100,000
Edgewater Design, LLC	\$ 130,500

BID WAIVER, ACE REPROGRAPHIC SERVICE, INC.

RESOLVED: That pursuant to Subsection 5.a. (18) of the State College Contracts Law, the Board of Trustees authorizes the University President or his designee to enter into a printing service agreement with Ace Reprographic Service, Inc., of Paterson, New Jersey, to provide printing services throughout Fiscal Year 2008. The fee for this service shall not exceed \$55,000 for Fiscal Year 2008.

BID WAIVER, JONES & ECKERT

RESOLVED: Pursuant to Subsection 5.a. (1) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the President or his designee to modify the agreement with the firm of Jones & Eckert, East Orange, New Jersey, for the purpose of providing professional architectural services for the roofing project of the Student Center. This resolution revises the maximum fee for these services and reimbursables by \$60,000, from \$100,000 to \$160,000.

BID WAIVER, TMC TERRAZZO

RESOLVED: That pursuant to Subsection 5.a. (3) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University's President or his designee to modify the agreement with the firm of TMC Terrazzo, Hazlet, New Jersey, for the purpose of terrazzo repairing and cleaning for the Student Center/Wayne Hall renovation and addition project. This resolution increases the maximum fee for these services by \$10,000, from \$50,000 to \$60,000.

BID WAIVER, MACKENZIE GROUP INC.

RESOLVED: That pursuant to Subsection 6 of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University's President or his designee to modify the agreement with the firm of Mackenzie Group Inc., Garwood, New Jersey, for the purpose of providing emergency door repair and replacement work for the Student Center/Wayne Hall renovation and addition project. This resolution increases the maximum fee for these services by \$10,000, from \$50,000 to \$60,000.

BID WAIVER, PHIL NETO CONSTRUCTION, INC.

RESOLVED: That pursuant to Subsection 6 of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with Phil Neto Construction, Inc., Parsippany, New Jersey, for the purpose of providing emergency site work to complete the North Entry of the Student Center renovation and addition project. The fee is not to exceed \$100,000.

BID WAIVER, EDGEWATER DESIGN, LLC

RESOLVED: That pursuant to Subsection 5.a. (1) of the State College Contracts Law, the Board of Trustees of William Paterson University of New Jersey authorizes the University's President or his designee to modify the agreement with the firm of Edgewater Design, LLC, of Millburn, New Jersey, for the purpose of providing the necessary landscape design services for Phase III of the Reforestation Project. This resolution increases the maximum fee for these services by \$21,500, from \$109,000 to \$130,500, including reimbursable expenses.

**7-07-10 RESOLUTION, BID WAIVERS (Consent Agenda)
(Miscellaneous Goods and Services)**

WHEREAS: The New Jersey State College Contracts Law permits waivers of advertising for public bids for certain specified purchases in excess of \$26,200, and

WHEREAS: The Law requires that such waivers shall be approved by the Board of Trustees, and

WHEREAS: At its meeting of June 14, 2007, the Finance and Audit Committee of the Board of Trustees reviewed proposed waivers as detailed in the list below, and

WHEREAS: The Finance and Audit Committee reviewed the rationale and projected expenditure amount for each waiver, documentation citing each waiver's basis in the New Jersey State College Contracts Law, explanatory memos from the appropriate University staff members providing specific details about each waiver and discussed responses to questions posed by trustees to staff about specific waivers, and

WHEREAS: The Finance and Audit Committee unanimously recommends that the Board of Trustees approve the following waivers, further specific details of which are enumerated in the attached documents, therefore, be it

RESOLVED: That the Board of Trustees of William Paterson University approves the waivers described in the attached documents.

Vendor	Not To Exceed Amt.
Procurement of Legal Services – State of New Jersey, Division of Law	\$ 190,000
Northern New Jersey Maternal and Child Health Consortium	\$ 135,750
Paterson Public Schools	\$ 220,000
Passaic Public Schools	\$ 150,000
Wayne Public Schools	\$ 150,000
The Furniture X-Change	\$ 175,000
Bob Dowling	\$ 35,000
Boss Consulting Services, Inc.	\$ 40,000
Goalquest	\$ 85,500

Adopted by the Board of Trustees of The William Paterson University of New Jersey at its July 5, 2007 meeting.

**BID WAIVER, PROCUREMENT OF LEGAL SERVICES -
STATE OF NEW JERSEY, DIVISION OF LAW**

RESOLVED: That pursuant to Subsection 5.b. of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to contract with the State of New Jersey, Division of Law for the provision of legal services to the University. The cost is not to exceed \$190,000 for the period July 1, 2007 through June 30, 2008.

**BID WAIVER, NORTHERN NEW JERSEY MATERNAL
AND CHILD HEALTH CONSORTIUM**

RESOLVED: That pursuant to Subsection 5.a. (15) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with Northern New Jersey Maternal and Child Health Consortium, Paramus, New Jersey, as required by a grant from the Grandparent Resources and Caregiver Initiative Alliance providing outreach and case management services. The fee is not to exceed \$135,750.

BID WAIVER, PATERSON PUBLIC SCHOOLS

RESOLVED: That pursuant to Subsection 5.b. of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to forward payment to the Paterson Public Schools, Paterson, New Jersey, in conjunction with the terms and conditions of the ON TIME (On Technology In Math and English) Project (\$150,000) and the REFORMS (Reclaiming Educational Foundations of Rigorous Math and Science) Grant (\$70,000) for the district's staff development expenditures related to these agreements. The cost is not to exceed \$220,000.

BID WAIVER, PASSAIC PUBLIC SCHOOLS

RESOLVED: That pursuant to Subsection 5.b. of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to forward payment to the Passaic Public Schools, Passaic, New Jersey, in conjunction with the terms and conditions of the New Jersey Consortium for Middle School Teacher Preparation Grant for the district's staff development expenditures related to this agreement. The cost is not to exceed \$150,000.

BID WAIVER, WAYNE PUBLIC SCHOOLS

RESOLVED: That pursuant to Subsection 5.b. of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to forward payment to the Wayne Public Schools, Wayne, New Jersey, in conjunction with the terms and conditions of the New Jersey Consortium for Middle School Teacher Preparation Grant for the district's staff development expenditures related to this agreement. The cost is not to exceed \$150,000.

BID WAIVER, THE FURNITURE X-CHANGE

RESOLVED: That pursuant to Subsection 5.a. (3) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to purchase used furniture from The Furniture X-Change, South Plainfield, New Jersey, in an amount not to exceed \$175,000 in Fiscal Year 2008.

BID WAIVER, BOB DOWLING

RESOLVED: That pursuant to Subsection 5.a. (9) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with Bob Dowling, for services including piano tuning, maintenance and repair in an amount not to exceed \$29,900 for Fiscal Year 2007 and \$35,000 for Fiscal Year 2008.

BID WAIVER, BOSS CONSULTING SERVICES INC.

RESOLVED: That pursuant to Subsection 5.a. (19) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into an agreement with Boss Consulting Services Inc., Littleton, Colorado, the acquisition of BossCars, a parking management software package which integrates with Sungard Banner, for vehicle registration and ticket tracking to be used by University Police. The total amount is not to exceed \$40,000.

BID WAIVER, GOALQUEST

RESOLVED: That pursuant to Subsection 5.a. (3) of the State College Contracts Law, the Board of Trustees of William Paterson University authorizes the University President or his designee to enter into a three-year agreement with Goalquest of New York, New York, for student recruitment software, training, implementation and maintenance services. The fee for Fiscal Year 2008, 2009 and 2010 is not to exceed \$85,500 annually.

7-07-11

**RESOLUTION, VARIOUS PERSONNEL MATTERS
(Consent Agenda)**

RESOLVED:

That the Board of Trustees approves the various personnel matters as recommended by the President including an emerita designation, summer session appointments, reappointments and appointments of graduate assistants for 2007-2008 and various appointments, reappointments, extensions, leaves of absence, retirements, resignations and other changes in employee status, and directs that the actions be listed in the minutes of this meeting.

EMERITA STATUS

RESOLVED: That the Board of Trustees of The William Paterson University of New Jersey, in recognition of her years of dedicated service to William Paterson University, approves the granting of Emerita Status to:

Paula Rothenberg, Department of Philosophy

Appendix 11
Minutes of the
July 5, 2007
Board Meeting

**SUMMER SESSION I APPOINTMENTS
FOR CONSIDERATION BY THE BOARD OF TRUSTEES
AT THE JULY 5, 2007 MEETING**

<u>NAME</u>	<u>DEPARTMENT</u>	<u>CREDITS</u>	<u>CREDIT</u>	<u>AMOUNT</u>
<u>College of the Arts & Communication</u>				
Alejandro Anreus	Art	8.34	1,050.00	8400.00
Kelli Jean Asada	Communication	3	1,000.00	3000.00
Richard Bartone	Communication	6	1,050.00	6300.00
Peter Coll	Music	6	950.00	5700.00
Angela DeLaura	Art	5.17	1050.00	5428.00
David Demsey	Music	1.17	1050.00	1228.00
Diane Falk-Romaine	Music	4.5	1050.00	4725.00
John Ferrari	Music	0.67	950.00	636.50
Sharmila Ferris	Communication	3	1050.00	3150.00
Christine Foster	Communication	3	975.00	2925.00
Darren Gage	Music	3	950.00	2850.00
Claudia Goldstein	Art	2.34	1000.00	2340.00
Michael Gribbroek	Music	3	950.00	2850.00
Nan Guptill-Crain	Music	1.34	1050.00	1407.00
Eric Holgerson	Communication	3	950.00	2850.00
David Horton	Art	1.17	1050.00	1785.00
Jeffrey Kresky	Music	0.67	1050.00	703.50
Jay Ludwig	Communication	4	1050.00	4200.00
Charles Magistro	Art	4	1050.00	4200.00
Steve Marcone	Music	2	0.00	0.00
Patricia Mitchell	Communication	3	950.00	2850.00
Barry Morganstern	Communication	3	1050.00	3150.00
Imafidon Olaye	Communication	11.34	1050.00	11907.00
Diana Peck	Communication	6	1050.00	3150.00
Lily Prince	Art	3.51	1000.00	3510.00
Lori Ramos	Communication	6	1000.00	6000.00
Lauren Razzore	Art	3	1000.00	3000.00
Steve Rittler	Art	3.51	1000.00	3510.00
Dalia Sakas	Music	0.67	950.00	636.50
Elizabeth Stroppel	Communication	5	1050.00	5250.00
Christopher Sweerus	Communication	3	975.00	2925.00
Thomas Uhlein	Art	3	1000.00	3000.00
David Weisberg	Music	1.17	1000.00	1170.00
	TOTAL			114736.50
<u>College of Business</u>				
Giuliana Andreopoulos	Economics & Finance	4	1050.00	4200.00
Stephen Betts	Marketing & Management	3	1050.00	3150.00
Robert Bing	Accounting & Law	3	1050.00	3150.00
Francis Cai	Economics & Finance	9	1050.00	9450.00
Haiyang Chen	Economics & Finance	9	1050.00	9450.00
Zhiqiang Chen	Mathematics	3	800.00	2400.00
<u>NAME</u>	<u>DEPARTMENT</u>	<u>CREDITS</u>	<u>CREDIT</u>	<u>AMOUNT</u>

College of Business (continued)

Michael Gottesman	Accounting & Law	3	950.00	2850.00
Fitzroy Henry	Accounting & Law	3	950.00	2850.00
Robert Hille	Accounting & Law	3	950.00	2850.00
Robert Jeffrey	Accounting & Law	6	700.00	4200.00
Rajiv Kashyap	Marketing & Management	16	1050.00	16800.00
Badrul Khan	Economics & Finance	6	950.00	5700.00
Ki Hee Kim	Marketing & Management	6	1050.00	6300.00
Pamela Lassiter	Economics & Finance	1.5	950.00	1425.00
Fuan Li	Marketing & Management	6	1050.00	6300.00
William Matthews	Marketing & Management	6	1050.00	6300.00
Ali Mir	Marketing & Management	7	1050.00	7350.00
Raza Mir	Marketing & Management	6	1050.00	6300.00
Muroki Mwaura	Accounting & Law	6	1050.00	6300.00
Sia Nassiripour	Accounting & Law	3	1050.00	3150.00
Andrew Nayboga	Accounting & Law	6	1050.00	6300.00
Alexz Panayides	Economics & Finance	6.5	1000.00	6825.00
Hamideh Ramjerdi	Economics & Finance	3	950.00	2850.00
Cesar Perez	Marketing & Management	3	1000.00	3000.00
Leonard Presby	Marketing & Management	12	1050.00	12600.00
Taghi Ramin	Economics & Finance	6	1050.00	6300.00
Martin Rudnick	Accounting & Law	3	1050.00	3150.00
William Tully	Economics & Finance	6	950.00	5700.00
Gregory Winberry	Marketing & Management	1.5	975.00	1462.50
Mahmoud Watad	Marketing & Management	13	1050.00	13650.00
Lianzan Xu	Accounting & Law	12	800.00	9600.00

TOTAL**181912.50****College of Education**

Anthony Bencivenga	Elem. Education	4	1000.00	4000.00
Paulette Blowe	Elem. Education	2	950.00	1900.00
Michael Chirichello	EDLP	4.5	1050.00	4725.00
Anthony Colletta	Elem. Education	8	1050.00	8400.00
Lynn DeMatteo	Elem. Education	2	950.00	1900.00
Tara Ficarra	Elem. Education	2	950.00	1900.00
Djanna Hill-Brisbane	Sec. & Mid. Sch. Edu.	5	1000.00	5000.00
Anna Iandoli	Elem. Education	2	950.00	1900.00
Rochelle Kaplan	Elem. Education	12	1050.00	12600.00
Michelle Kowalsky	Elem. Education	6	950.00	5700.00
Salika Lawrence	Sec. & Mid. Sch. Educ.	3	950.00	2850.00
Kathleen Malu	Sec. & Mid. Sch. Educ.	3	1000.00	3000.00
Geraldine Mongillo	Sec. & Mid. Sch. Educ.	3	950.00	2850.00
Sue Mankiw	Elem. Education	4.5	1000.00	4500.00
Kelly McNeal	Sec. & Mid. Sch. Educ.	6	950.00	5700.00
Cynthia Northington-Purdie	Sec. & Mid. Sch. Educ.	3	1000.00	3000.00
Naomi Pagano	EDLP	4.5	950.00	4275.00
Susan Sammon	Elem. Education	3	950.00	2850.00
Holly Spelocha	Elem. Education	6	1050.00	6300.00
Janis Strasser	Elem. Education	8	1050.00	8400.00

NAME**DEPARTMENT****CREDITS****RATE/
CREDIT****AMOUNT**

College of Education (continued)

Ronald Verdicchio	Elem. Education	2	1050.00	2100.00
Linnea Weiland	Elem. Education	2	1050.00	2100.00
Stanley Wollock	Elem. Education	2	1050.00	2100.00
Melda Yildiz	Sec. & Mid. Sch. Educ.	6	950.00	5700.00
Joanne Zisa	Elem. Education	2	950.00	1900.00

TOTAL				105650.00
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Coll. Of Humanities & Social Sciences

Georgia Abaunza	Philosophy	6	950.00	5700.00
Jason Ambroise	History	6	1000.00	6000.00
Andrew Barnes	English	3	1000.00	3000.00
David Barnes	AAACS	3	1000.00	3000.00
Anita Barrow	Anthropology	9	1050.00	9450.00
Mary Baumgartner	Sociology	9	1050.00	9450.00
Jonathan Bone	History	6	1000.00	6000.00
David Borkowski	English	7.17	1000.00	7170.00
Suzanne Bowles	History	6	1050.00	6300.00
Judith Broome	English	6	1000.00	6000.00
Atola Budd	Women's Studies	6	950.00	5700.00
Kenneth Cappetta	Languages & Cultures	6	950.00	5700.00
Joanne Cho	History	12	1050.00	12600.00
Theodore Cook	History	9	1050.00	9450.00
Alphonse Dattolo	Languages & Cultures	3	975.00	2925.00
Wartyna Davis	Political Science	3	1050.00	3150.00
Theresa DeGeronimo	English	3	975.00	2925.00
Octavio De la Suaree	Languages & Cultures	5	1050.00	6300.00
Albert DeSimone	Psychology	3	950.00	2850.00
Bruce Diamond	Psychology	6	1050.00	6300.00
Justina Ekeocha	Psychology	3	1000.00	3000.00
Mark Ellis	Sociology	3	1050.00	3150.00
Paula Fernandez	Sociology	9	1000.00	9000.00
Susan Fisher	English	3	950.00	2850.00
Charley Flint	Sociology	3	1050.00	3150.00
Jose Fraga	Languages & Cultures	6	950.00	5700.00
Marie Friquegnon	Philosophy	3	1050.00	3150.00
Gennifer Furst	Sociology	3	1000.00	3000.00
Lawrence Gill	Women's Studies	3	950.00	2850.00
Evelyn Gonzalez	History	3	1050.00	3150.00
Linda Hamalian	English	3	1050.00	3150.00
Michael Innis-Jimenez	History	6	1000.00	6000.00
Ming Jian	Languages & Cultures	3	1000.00	3000.00
Catherine Just	Anthropology	3	950.00	2,850.00
Sreevidya Kalaramadam	Women's Studies	3	950.00	2850.00
Kathleen Korgen	Sociology	9	1050.00	9450.00
Virginia Kraus	Psychology	3	950.00	2850.00
Neil Kressel	Psychology	6	1050.00	6300.00
Benjamin Leibowitz	Psychology	3	950.00	2850.00

<u>NAME</u>	<u>DEPARTMENT</u>	<u>CREDITS</u>	<u>RATE/ CREDIT</u>	<u>AMOUNT</u>
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College of Hum. & Soc. Sciences (continued)

Ludimor Lozny	Anthropology	3	950.00	2850.00
George Macleod	History	6	1000.00	6000.00
Clyde Magarelli	Sociology	6	1050.00	6300.00
Katherine Makarec	Psychology	6	1050.00	6300.00
Peter Mandik	Philosophy	3	1050.00	3150.00
Guillermo Martinez	Languages & Cultures	3	950.00	2850.00
Daniel McElwreath	Psychology	3	950.00	2850.00
Harry McGuire	Psychology	3	950.00	2850.00
Daniel Meaders	History	6	1050.00	6300.00
Suzanne Mechanic	Women's Studies	3	950.00	2850.00
Omar Mendez	Psychology	6	950.00	5700.00
Monica Nyamwange	Geography	4	1050.00	4200.00
Ann O'Rourke	English	3	950.00	2850.00
Thomas Owusu	Geography & Urban St.	6	1000.00	6000.00
Eugene Packer	Psychology	4	975.00	3900.00
Vincent Parrillo	Sociology	6	1050.00	6300.00
Hiram Perez	English	3	1000.00	2000.00
Michael Principe	Political Science	6	1050.00	6300.00
Enrique Pumar	Sociology	3	1000.00	3000.00
Richard Rumana	Philosophy	3	975.00	2925.00
Maiko Sato	Languages & Cultures	3	1000.00	3000.00
Andre Sayegh	History	3	950.00	2850.00
Arlene Scala	Women's Studies	2.5	1050.00	2625.00
Gladys Scott	Languages & Culture	3	1000.00	3000.00
Chernoh Sesay	Political Science	9	1050.00	9450.00
Gregory Shepherd	Languages & Culture	6	1000.00	6000.00
Cindy Simon	Political Science	6	975.00	5850.00
Dana Smidt	Psychology	3	950.00	2850.00
Daniel Sweetman	Languages & Culture	6	950.00	5700.00
Jennifer Swift-Kramer	Women's Studies	3	950.00	2850.00
Maria Tajes	Languages & Culture	1	1000.00	1000.00
Philip Thiuri	Geography	3	1050.00	3150.00
Kathleen Torsney	Psychology	6	1000.00	6000.00
Donald Vardiman	Psychology	3	1050.00	3150.00
Kris Vassilev	Languages & Culture	3	1050.00	3150.00
Antoinette Washburn	Languages & Culture	3	975.00	2925.00
Bruce Williams	Languages & Culture	15	1050.00	13650.00
Susan Wright	English	3	950.00	2850.00
Guiseppa Yannuzzi	Languages & Culture	3	950.00	2850.00

TOTAL**366645.00****College of Science & Health**

Jewel Carter	Community Health	6	1050.00	6300.00
Peter Chen	Mathematics	3	1050.00	3150.00
Lori Albert	Exer. & Move, Sci.	2	950.00	1900.00
Eliana Antoniou	Chemistry & Physics	5	1000.00	5000.00
Vishweshwara Bhat	Comm. Disorders	2	1050.00	2100.00
Richard Blonna	Community Health	3	1050.00	3150.00
Roman Brukh	Chemistry & Physics	5	950.00	4750.00

NAME**DEPARTMENT****CREDITS****RATE/
CREDIT****AMOUNT****College of Science & Health** (continued)

Song Chung	Chemistry & Physics	10	1050.00	10500.00
Philip Congilose	Exer. & Move. Sci.	1	950.00	950.00
Bishambar Dayal	Chemistry & Physics	2	950.00	1900.00
Arthur DuPre	Mathematics	3	950.00	2850.00
Mary Erickson	Mathematics	3	950.00	2850.00
Ismael Flores-Marti	Exer. & Move. Sci.	6	1000.00	6000.00
Joan Fry	Exer. & Move. Sci.	3	1050.00	3150.00
Carol Gelfer	Comm. Disorders	2.5	1050.00	2625.00
Anthony Girardi	Exer. & Move. Sci.	2	1000.00	2000.00
Michele Grodner	Community Health	3	1050.00	3150.00
Charlene Gungil	Community Health	3	950.00	2850.00
Valerie Henry	Exer. & Move. Sci.	3	950.00	2850.00
Jennifer Hsu	Comm. Disorders	3	1050.00	3150.00
Dana A. Jacko	Community Health	3	950.00	2850.00
Daphne Joslin	Community Health	3	1050.00	3150.00
Gabriel Katz	Mathematics	1.905	1050.00	2000.25
Betty Kollia	Comm. Disorders	3	1000.00	3000.00
Rita Levine	Mathematics	6	950.00	5700.00
Jean Levitan	Community Health	3	1050.00	3150.00
Wooi Lim	Mathematics	6	1000.00	6000.00
Shahin Madison	Chem. & Physics	7	950.00	6650.00
Nicole Magaldi	Comm. Disorders	1	1000.00	1000.00
Sandeep Maheshwari	Mathematics	6	1050.00	6300.00
Carl Mancuso	Mathematics	3	950.00	2850.00
Jim Manning	Exer. & Move. Sci.	5.333	1050.00	5599.65
Kevin Martus	Chem. & Physics	5	1050.00	5250.00
Nazieh Masoud	Chem. & Physics	5	950.00	4750.00
Robert McCallum	Chem. & Physics	5	1050.00	5250.00
David Miller	Mathematics	6	1050.00	6300.00
Donald Mueller	Chem. & Physics	5	950.00	4750.00
David Nacin	Mathematics	2	1000.00	2000.00
Kathy Ortiz	Exer. & Move. Sci.	3	950.00	2850.00
John Patzan	Exer. & Move. Sci.	5	950.00	4750.00
Robb Rehberg	Exer. & Move. Sci.	4	1000.00	4000.00
William Roche	Comm. Disorders	1	950.00	950.00
Madeleine Rosar	Mathematics	6	1000.00	6000.00
Mukesh Sahni	Chem. & Physics	2	1000.00	2000.00
Omar Saldarriaga	Mathematics	6.333	1000.00	6333.00
Sam Silas	Exer. & Move. Sci.	4	1050.00	4200.00
Jerome Vickers	Exer. & Move. Sci.	4	950.00	3800.00
Lucille Young-Talbot	Community Health	3	950.00	2850.00
Melkamu Zeleke	Mathematics	5	1050.00	5250.00
	TOTAL			190707.90
	GRAND TOTAL - 5 COLLEGES			959651.90

Adopted by the Board of Trustees of The William Paterson University of New Jersey at its July 5, 2007 meeting.

Appendix 11
Minutes of the
July 5, 2007
Board Meeting

**SUMMER SESSION II APPOINTMENTS
FOR CONSIDERATION BY THE BOARD OF TRUSTEES
AT THE JULY 5, 2007 MEETING**

<u>NAME</u>	<u>DEPARTMENT</u>	<u>CREDITS</u>	<u>RATE/ CREDIT</u>	<u>AMOUNT</u>
<u>College of the Arts & Communication</u>				
Alejandro Anreus	Art	2.34	1050.00	2457.00
James Brown	Art	4	1050.00	4200.00
Stephen Bryant	Music	3	1050.00	3150.00
Thomas Charsky	Music	3	950.00	2850.00
Peter Coll	Music	6	950.00	5700.00
David Demsey	Music	2.34	1050.00	2457.00
Karen Demsey	Music	1.5	1050.00	1575.00
Nisha Drinkard	Art	1.17	1000.00	1170.00
Diane Falk-Romaine	Music	6.67	1050.00	7003.00
Sharmila Ferris	Communication	6	1050.00	6300.00
Carol Frierson Campbell	Music	6	1000.00	6000.00
Darren Gage	Music	3	950.00	2850.00
Fred Irwin	Music	3	950.00	2850.00
Peter Jarvis	Music	3	950.00	2850.00
David Kerzner	Music	3	1050.00	3150.00
Jeffrey Kresky	Music	3.5	1050.00	3675.00
Alan Lazarus	Art	8.5	1050.00	8925.00
Jay Ludwig	Communication	4	1050.00	4200.00
Charles Magistro	Art	2	1050.00	2100.00
Stephen Marcone	Music	5	0.00	0.00
Barry Morganstern	Communication	3	1050.00	3150.00
Imafidon Olaye	Communication	10.17	1050.00	10067.85
Diana Peck	Communication	3	1050.00	3150.00
Lauren Razzore	Art	6	1000.00	6000.00
Maria Siano	Communication	3	950.00	2850.00
Kimanne Smith	Art	2	950.00	1900.00
Elizabeth Stroppel	Communication	4	1050.00	4200.00
Robin Thomas	Communication	3	950.00	2850.00
Thomas Uhlein	Art	3	1000.00	3000.00
David Weisberg	Music	6	1000.00	6000.00
	TOTAL			116629.85
<u>College of Business</u>				
Haiyang Chen	Economics & Finance	3	1050.00	3150.00
Richard Dunn	Marketing & Management	3	950.00	2850.00
Karen Gray	Economics & Finance	3	950.00	2850.00
Rajiv Kashyap	Marketing & Management	3	1050.00	3150.00
Ki Hee Kim	Marketing & Management	6	1050.00	6300.00
Pamela Lassiter	Economics & Finance	3	950.00	2850.00

<u>NAME</u>	<u>DEPARTMENT</u>	<u>CREDITS</u>	<u>RATE/ CREDIT</u>	<u>AMOUNT</u>
<u>College of Business</u> (continued)				
Frank Lawson	Accounting & Law	3	950.00	2850.00
Richard Lovas	Marketing & Management	1.5	950.00	1425.00
William Matthews	Marketing & Management	6	1050.00	6300.00
Muroki Mwaura	Accounting & Law	6	1050.00	6300.00
Sia Nassiripour	Accounting & Law	6	1050.00	6300.00
Andrew Nayboga	Accounting & Law	6	1050.00	6300.00
Alexz Panayides	Economics & Finance	6	1000.00	6000.00
Cesar Perez	Marketing & Management	6	1000.00	6000.00
Hamideh Ramjerdi	Economics & Finance	3	950.00	2850.00
Thomas Roberts	Marketing & Management	3	950.00	2850.00
Rohit Tarkunde	Marketing & Management	3	950.00	2850.00
Arthur Weren	Marketing & Management	3	950.00	2850.00
Lianzan Xu	Accounting & Law	7.5	1050.00	7875.00
<u>College of Education</u>	TOTAL			81900.00
Michael Chirichello	Educational Leadership	7	1050.00	7350.00
Anthony Colletta	Elem. Education	3	1050.00	3150.00
Marie Donnantuono	Elem. Education	3	1000.00	3000.00
Mildred Dougherty	Elem. Education	5.67	1050.00	5935.00
Norma Geniton	Elem. Education	2	950.00	1900.00
Cynthia Gennarelli	Elem. Education	6	950.00	5700.00
Kevin Heller	Elem. Education	1	950.00	950.00
Djanna Hill-Brisbane	Sec. & Mid. Sch. Educ.	6	1000.00	6000.00
Salika Lawrence	Sec. & Mid. Sch. Educ.	1.5	950.00	1475.00
Lillian Leathers	Elem. Education	3	1000.00	3000.00
Patricia Morris	Elem. Education	3	950.00	2850.00
Kelly McNeal	Sec. & Mid. Sch. Educ.	1.5	950.00	1475.00
Mariechen McNish	Elem. Education	3	950.00	2850.00
Naomi Pagano	Educational Leadership	3	950.00	2850.00
Margaret Renn	Elem. Education	1	950.00	950.00
Rosemary Seitel	Elem. Education	2	950.00	1900.00
	TOTAL			51335.00
<u>Coll. Of Humanities & Social Sciences</u>				
Robert Alexander	Sociology	3	975.00	2925.00
Jason Ambrose	History	3	1000.00	3000.00
Mark Arnowitz	English	6	950.00	5700.00
Jane Austin	Psychology	1.17	1000.00	1170.00
Natalie Bray	Psychology	3	950.00	2850.00
Samuel Cocks	Philosophy	6	950.00	5700.00
Albert DeSimone	Psychology	6	950.00	5700.00
Robert Ellis	Sociology	7.5	1050.00	7875.00
Paula Fernandez	Sociology	3	1000.00	3000.00
Denise Frank	Psychology	6	950.00	5700.00
Susan Fisher	English	6	950.00	5700.00

RATE/

<u>NAME</u>	<u>DEPARTMENT</u>	<u>CREDITS</u>	<u>CREDIT</u>	<u>AMOUNT</u>
<u>College of Humanities & Social Sciences</u> (continued)				
Gennifer Furst	Sociology	3	1000.00	3000.00
Evelyn Gonzalez	History	6	1050.00	6300.00
Paula Fernandez	Sociology	3	1000.00	3000.00
Denise Frank	Psychology	6	950.00	5700.00
Susan Fisher	English	6	950.00	5700.00
Gennifer Furst	Sociology	3	1000.00	3000.00
Elaine Goodell	English	3	950.00	2850.00
Thomas Gundling	Anthropology	2.5	1050.00	2625.00
Linda Hamalian	English	3.5	1050.00	3675.00
Cory Harris	Anthropology	3	950.00	2850.00
Peter Helff	English	6	950.00	2850.00
Joan Holmes	Psychology	3	950.00	2850.00
Michael Innis-Jimenez	History	6	1000.00	6000.00
Robert Janusko	English	3	950.00	2850.00
Virginia Kraus	Psychology	3	950.00	2850.00
Howard Lune	Sociology	3	1000.00	3000.00
George MacLeod	History	3	1000.00	3000.00
Katherine Makarec	Psychology	6	1050.00	6300.00
Rosanne Martorella	Sociology	3	1050.00	3150.00
Andres McCarthy	English	3	950.00	2850.00
Peter Mandik	Philosophy	3	1050.00	3150.00
Maureen Martin	English	1.17	1000.00	1170.00
Shannon McDermott	Psychology	3	950.00	2850.00
Steve Mermini	Psychology	6	950.00	5700.00
Balmurli Natrajan	Anthropology	3	1000.00	3000.00
Stephen Newton	English	3	1050.00	3150.00
Kristen Niemczyk	Sociology	3	950.00	2850.00
Monica Nyamwange	Geog. & Urban Studies	3	1050.00	3150.00
Gabriel Okafor	Sociology	3	950.00	2850.00
Eugene Packer	Psychology	8	975.00	7800.00
James Pavlin	History	3	975.00	2925.00
Donna Perry	English	3	1050.00	3150.00
Taylor Probst	Sociology	3	950.00	2850.00
Rhoda Reynolds	English	6	950.00	5700.00
Richard Rumana	Philosophy	6	975.00	5850.00
Rosa Soto	English	3	1000.00	3000.00
Arnold Stark	History	3	975.00	2925.00
Philip Thiuri	Geog. & Urban Studies	3	1050.00	3150.00
Kathleen Torsney	Psychology	3	1000.00	3000.00
Trudi Van Dyke	English	3	950.00	2850.00
Donald Vardiman	Psychology	1	1050.00	1050.00
Gabe Wang	Sociology	6	1050.00	6300.00
Chris Weaver	English	6	1000.00	6000.00
Rachel Wetzsteon	English	3	1000.00	3000.00
	TOTAL			211,140.00

<u>NAME</u>	<u>DEPARTMENT</u>	<u>CREDITS</u>	<u>RATE/ CREDIT</u>	<u>AMOUNT</u>
<u>College of Science & Health</u>				
Nadine Aktan	Nursing	7	1000.00	7000.00
Ratan Blokhra	Chemistry & Physics	4	950.00	3800.00
Richard Blonna	Community Health	6	1050.00	6300.00
Denise Callanan	Nursing	3	1000.00	3000.00
Grace Carcich	Nursing	7	1000.00	7000.00
Jewel Carter	Community Health	6	1050.00	6300.00
Song Chung	Chemistry & Physics	5	1050.00	5250.00
Stacey Dakake	Nursing	4	1050.00	4200.00
Bishmar Dayal	Chemistry & Physics	5	950.00	4750.00
Danielle Desroches	Biology	7	1050.00	7350.00
Donna Fengya	Mathematics	1	1050.00	1050.00
Jean Fuller-Stanley	Chemistry & Physics	0	0.00	0.00
Barry Goldberg	Biology	5	950.00	4750.00
Michelle Grodner	Community Health	3	1050.00	3150.00
Charlene Gungil	Community Health	3	950.00	2850.00
Dana Jacko	Community Health	3	950.00	2850.00
Gabriel Katz	Mathematics	2.9	1050.00	3045.00
William Kernan	Community Health	3	950.00	1850.00
Judith Kutzleb	Nursing	1	950.00	950.00
Yuh Lan	Chemistry & Physics	3	950.00	2850.00
Claire Leonard	Biology	7	1050.-00	7350.00
Wooi Lim	Community Health	6	1000.00	6000.00
Leslie Loeb	Exer. & Move. Sci.	1	950.00	950.00
Kem Louie	Nursing	1	1050.00	1050.00
Carl Mancuso	Mathematics	6	950.00	2850.00
Kevin Martus	Chemistry & Physics	5	1050.00	5250.00
Nazieh Masoud	Chemistry & Physics	5	950.00	4750.00
David Miller	Mathematics	7	1050.00	7350.00
Laurie Moris	Exer. & Move. Sci.	3	950.00	2850.00
David Nacin	Mathematics	2	1000.00	2000.00
Virginia Overdorf	Exer. & Move. Sci.	5.93	1050.00	6226.50
Natalie Patasaw	Env. Science	5	950.00	4750.00
Mary Patrick	Nursing	6	1050.00	6300.00
Sam Pirozzi	Community Health	3	950.00	2850.00
Madeleine Rosar	Mathematics	6	1000.00	6000.00
Omar Saldarriaga	Mathematics	5	1000.00	5000.00
Sam Silas	Exer. & Move. Sci.	4	1050.00	4200.00
Kathy Silgailis	Exer. & Move. Sci.	5	1050.00	5250.00
Robert Symons	Exer. & Move. Sci.	6	950.00	2850.00
Margaret Touw	Nursing	4	1000.00	4000.00
Janet Tracy	Nursing	4	1050.00	4200.00
Michael Wyrwa	Biology	2	950.00	1900.00
Melkamu Zeleke	Mathematics	3	1050.00	3150.00
TOTAL				175371.50
GRAND TOTAL - 5 COLLEGES				636376.40

Adopted by the Board of Trustees of The William Paterson University of New Jersey at its July 5, 2007 meeting.

The William Paterson University
2007-2008 Graduate Assistants for Consideration
by the Board of Trustees

Reappointments

	<u>Name</u>	<u>GPA</u>	<u>Undergraduate Institution</u>	<u>Program of Study</u>	<u>Placement</u>
1	Akaniro, Happiness	3.7 Grad/3.0 UG	University of Benin	Arts	Student Development
2	Arias, Vanessa	3.7 Grad/3.2 UG	St. Johns University	Psychology	Community Health
3	Bell, Brendan	3.5 Grad/3.5 UG	Rowan University	History	College of Humanities & Social Sciences
4	Benigno-Barry, Barbara	4.0 Grad/3.0 UG	Fairfield University	Counseling	Office of Graduate Admissions
5	Bennett, Alicia	3.3 Grad/3.5 UG	William Paterson University	Comm. Disorders	Academic Support
6	Boyle, Kelly	3.4 Grad/3.2 UG	Manhattan College	History	College of Humanities & Social Sciences
7	Dettle, Krista	3.9 Grad/3.7 UG	Drew University	Psychology	Sponsored Programs
8	Ellington, Melissa	3.4 Grad/2.7 UG	The Florida State University	Music	Office of Sponsored Programs
9	Fonos, Sharon	3.5 Grad/3.6 UG	Northeastern University	Comm. Disorders	Educational Opportunity Fund
10	Fulgencio, Johanna	3.5 Grad/3.1 UG	The College of New Jersey	Public Policy	College of Education
11	Goedegeburre, Erin	3.9 Grad/3.4 UG	Susquehanna University State Univ. of Sao Paulo, Brazil	Psychology Music	Student Development Institutional Research & Assessment
12	Gomes, Sergio	3.4 Grad/3.2UG	Brazil	Music	Institutional Research & Assessment
13	Kitchell, Marilyn	4.0 Grad/3.7 UG	Virginia Tech	Biology	College of Science & Health
14	Marllery, Marlo	3.8 Grad/3.6 UG	William Paterson University	History	College of Humanities & Social Sciences
15	Morici, Paola	3.8 Grad/3.5 UG	Nyack College	Counseling	Instruction, Research & Technology
16	Pauley, Taylor	3.7 Grad/3.0 UG	James Madison University	Counseling	Graduate Admissions
17	Pitman, Kristin	3.9 Grad/3.7 UG	William Paterson University	Psychology	Student Development
18	Popkin, Kandice	4.0 Grad/ 3.1 UG	Lehigh University	Counseling	College of Education
19	Propfe, Brian	4.0 Grad/2.9 UG	SUNY College, Cortland	Counseling	Office of Graduate Admissions
20	Qiao, Di	3.2 Grad/2.6 UG	Tianjin Polytechnic University	MBA	College of Business
21	Rauscher, Matthew	4.0 Grad/3.9 UG	SUNY College, Potsdam	Art	College of Arts & Communication
22	Reustle, Christina	3.7 Grad/3.3 UG	James Madison University	Comm. Disorders	Office of First Year Experience
23	Samitt, Ellen	4.0 Grad/2.5 UG	Rutgers University	Counseling	College of Education
24	Stanco, Doreen	3.8 Grad/3.05 UG	The University of Connecticut	Comm. Disorders	College of Science & Health
25	Sheldon, Marriott	3.9 Grad/2.6 UG	University of North Carolina	Arts	College of Arts & Communication
26	Stager, Dawn	4.0 Grad/3.6 UG	William Paterson University	Biology	College of Science & Health
27	Turner, Megan	3.8 Grad/3.5 UG	University of Vermont	Comm. Disorders	Small Business Development Center
28	Vashlishan, Matthew	3.6 Grad/3.3UG	Eastman School of Music Beijing Institute of Technology	Music MBA	Instructions, Research & Technology College of Business
29	Xu, Yuanmeng	3.5 Grad/3.1 UG	Technology	MBA	College of Business

<u>Name</u>	<u>GPA</u>	<u>Undergraduate Institution</u>	<u>Program of Study</u>	<u>Placement</u>
<u>New Appointments</u>				
1 Amore-Ingham, Mary	3.7 UG	William Paterson University	ELED Certification	College of Education
2 Billingsley, Steven	3.3 Grad/2.8 UG	William Paterson University	Counseling	Academic Support Center
3 Campanale, Lesliegh	3.7 UG	Lock Haven University	Sociology	College of Humanities & Soc. Sciences
4 Crupi, Tami	3.9 UG	Kean University	Art	Center for Teaching Excellence
5 Dougherty, Keli	3.6 UG	William Paterson University	Art	College of Arts & Communication
6 DiMatteo, Julie	3.4 UG	Fordham University	Psychology	College of Humanities & Soc. Sciences
7 Greco, Kristy	3.9 UG	Ramapo College	MBA	College of Business
8 Kaplan, Rachel	3.7 UG	William Paterson University	English	College of Humanities & Soc. Sciences
9 Karimov, Elgun	3.7 UG	Nakhchivan State University	Bilingual	College of Humanities & Soc. Sciences
10 Kwarteng, Alex	3.3 UG	Univ. of Sc. & Tech, Ghana	MBA	College of Business
11 Patel, Brijeshkumar	3.7 Grad/3.5 UG	Jaypee Univ. of Info. Tech.	Biotechnology	College of Science & Health
12 Radu, Simona Ravichandran,	3.5 UG	William Paterson University	MBA	College of Education
13 Priyadarshini	3.7 Grad/3.9 UG	Bharathiar University, India	Public Policy	College of Humanities & Soc. Sciences
14 Schweriner, Lindsay	3.7 Grad/3.1 UG	Penn State University	Music	College of Arts & Communication
15 Serra, Danielle	3.8 Grad/3.8 UG	William Paterson University	English	College of Arts & Communication
16 Zhang, Huijuan	3.7 Grad/2.5 UG	N. China Univ. of Technology	MBA	College of Business

Reappointments -	29
New Appointments -	16
Total =	45

Updated: 6/21/07

FOR ACTION BY THE BOARD OF
TRUSTEES AT THE
JULY 5, 2007 MEETING

William Paterson University
Personnel Matters

Personnel Action	Name	Position	Department	Range	Step	Salary	Effective Date
APPOINTMENTS:	Paulette Blowe	Instructor - One Year Only	Elementary Education	U18	11	\$57,132.96	9/1/07-6/30/08
	Suzanne Bowles	Associate Professor 3/4 time One Semester Only	History	U26	6	\$52,771.82	1/16/07-6/30/07
	Heather Brocious	Sports Information Director (Asst. Dir. 3)	Marketing & PR	U22	9	\$64,830.00	5/2/07
	Agustina Carando	Instructor 1/2 time One Year Only	Languages & Cultures	U18	8	\$25,710.56	9/1/07-6/30/08
	Bhanu Chauhan	Professor (and Department Chair)	Chemistry & Physics	U30	7	\$88,944.88	9/1/07
	Haruko Taya Cook	Instructor 1/2 time - One Year Only	Languages & Cultures	U18	12	\$29,518.45	9/1/07-6/30/08
	Marissa Cruise	Instructor 1/2 time One Year Only	Nursing	U18	8	\$25,710.56	9/1/07-6/30/08
	Karen Decker	Instructor One Year Only	Special Ed & Counseling	U18	6	\$47,613.23	9/1/07-6/30/08
	Philippe Eberhard	Asst. Professor 1/2 time - One Year Only	Languages & Cultures	U22	5	\$27,783.53	9/1/07-6/30/08
	Jacob Felson	Instructor	Sociology	U18	10	\$55,229.01	9/1/07
	Nancy Friend	Program Mgr - Business Programs (PSS2)	Continuing & Prof. Education	U24	7	\$66,360.87	6/18/07
	Louis Gaydosh	Associate Professor 1/2 time One Year Only	Sociology	U26	12	\$43,627.66	9/1/07-6/30/08
	David Horton	Interim Associate Dean	Arts & Communication	D33	-	\$129,000.00	7/1/07-6/30/08
	Kamau Kenyatta	Instructor 3/4 time One Year Only	African, African-American & Caribbean Studies	U22	4	\$32,854.00	9/1/07-6/30/08

FOR ACTION BY THE BOARD OF
TRUSTEES AT THE
JULY 5, 2007 MEETING

William Paterson University
Personnel Matters

Personnel Action	Name	Position	Department	Range	Step	Salary	Effective Date
APPOINTMENTS:	William Kernan	Asst. Professor One Year Only	Community Health	U22	5	\$55,567.07	9/1/07-6/30/08
	Pei-Wen Winnie Ma	Assistant Professor	Psychology	U24	8	\$66,360.87	9/1/07
	Christina McSherry	Instructor	Nursing	U18	12	\$59,036.91	9/1/07
	Carmelo Nina	Assistant Professor	Psychology	U24	5	\$61,257.83	9/1/07
	Gabriel Okafor	Asst. Professor 3/4 time - One Year Only	Sociology	U22	10	\$50,359.30	9/1/07-6/30/08
	Robert Quicke	Assistant Professor	Communication	U24	5	\$61,257.83	9/1/07
	Kara Rabbitt	Associate Dean	Humanities & Social Science	D33	-	\$124,000.00	7/1/07
	Sheetal Ranjan	Instructor	Sociology	U18	10	\$59,036.91	9/1/07
	Lauren Razzore	Assistant Professor	Art	U22	6	\$57,882.80	9/1/07
	Franklin Rodriguez	Assistant Professor	Languages & Cultures	U22	5	\$55,567.07	9/1/07
	Maribel Rodriguez	Assistant Director (Asst. Dir 3)	Campus Activities	U22	3	\$50,935.60	7/9/07
	Elena Sabogal	Assistant Professor	Women's Studies	U24	5	\$61,257.83	9/1/07
	Catherine Sohor	Assistant Director (Asst. Dir 3)	Campus Activities	U22	1	\$46,304.12	5/29/07-6/30/08
	Eric Stiles	Associate Professor	Economics, Finance & Global Business	U29	7	\$84,714.10	9/1/07

FOR ACTION BY THE BOARD OF
TRUSTEES AT THE
JULY 5, 2007 MEETING

William Paterson University
Personnel Matters

Personnel Action	Name	Position	Department	Range	Step	Salary	Effective Date
APPOINTMENTS:	Francis Varney	Assistant Professor 3/4 time One Year Only	History	U22	5	\$41,675.30	9/1/07-6/30/08
	Paul von Dohlen	Assistant Professor One Year Only	Mathematics	U22	5	\$55,567.07	9/1/07-6/30/08
	Kevin Walsh	Assistant Professor	Educational Leadership	U25	6	\$67,012.04	9/1/07
	Jacqueline Williams	Associate Professor	Professional Sales	U29	11	\$97,749.59	9/1/07
	Margaret Williams	Assistant Professor	Art	U22	6	\$57,882.80	9/1/07
	Martha Witt	Assistant Professor One Year Only	English	U22	5	\$55,567.07	9/1/07-6/30/08
	Franco Zengaro	Assistant Professor	Exercise & Movement Sci.	U24	6	\$63,809.35	9/1/07
REAPPOINTMENTS:	Grace Carcich	Instructor 1/2 time One Year Only	Nursing	U18	11	\$28,566.48	9/1/07-6/30/08
	Anthony Girardi	Instructor One Year Only	Exercise & Movement Sciences	U18	10	\$55,229.01	9/1/07-6/30/08
	Lucille Young-Talbot	PSS3 1/2 time One Year Only	Community Health	U18	11	\$28,566.48	9/1/07-6/30/08
EXTENSIONS:	Ian Bouie	Program Assistant	Paterson Teachers for Tomorrow	U17	6	\$45,357.39	7/1/07-6/30/08
	Liana Fornarotto	Assistant Director (PSS3)	Graduate Admissions & Enrollment Services	U21	3	\$48,510.80	7/1/07-12/31/07
LEAVES OF ABSENCE:	Leslie Agard-Jones Sabbatical	Professor	College of Education	D35	-	\$154,000.00	7/1/07-6/30/08
	Marjorie Goldstein - Medical 1/2 time*	Professor	Special Ed. & Counseling	U32	11	\$113,161.66	9/1/07-12/23/07

FOR ACTION BY THE BOARD OF
TRUSTEES AT THE
JULY 5, 2007 MEETING

William Paterson University
Personnel Matters

Personnel Action	Name	Position	Department	Range	Step	Salary	Effective Date
LEAVES OF ABSENCE:	C.K. Leung Terminal Sabbatical	Professor	Business	D33	-	\$135,000.00	9/1/07-8/31/08
	Enrique Pumar Academic Lv w/o pay	Assistant Professor	Sociology	U22	11	\$69,461.59	9/1/07-6/30/08
RETIREMENTS:	Jeffrey Albies	Associate Director, Athletics Head Baseball Coach	Athletics	D27	-	\$99,500.00	9/1/07
	Cathy Bertani	Prof. Serv. Spec. 4	Admissions	U15	12	\$50,984.27	7/1/07
	James Brown	Executive Director, RBI	Russ Berrie Institute	D32	-	\$174,000.00	7/1/07
	Marjorie Ginsberg	Asst. Director, Testing (Asst. Dir. 1)	English	U26	8	\$75,993.39	7/1/07
	Martin Hahn	Professor	Biology	U32	12	\$116,934.31	7/1/07
	Margaret Rothman	Associate Professor	Art	U28	12	\$96,201.78	7/1/07
	Stephen Smith	Account Manager (Managing Asst. Dir 2)	Business	D24	-	\$65,000.00	4/1/07
RESIGNATIONS:	Allison Boucher-Jarvis	Director	Human Resources	D30	-	\$118,250.00	6/1/07
	Joan Fry	Associate Professor	Exercise & Movement Science	U29	7	\$84,714.10	6/30/07
	Richard Mikula	Assistant Professor	Mathematics	U22	5	\$55,567.11	6/30/07
	Omar Saldarriaga	Assistant Professor	Mathematics	U22	7	\$60,198.61	6/30/07
	Ronald Stotyn	General Manager, Radio Station (Associate Dir. 2)	Communication	D27	-	\$85,000.00	6/30/07

FOR ACTION BY THE BOARD OF TRUSTEES AT THE JULY 5, 2007 MEETING

William Paterson University
Personnel Matters

Personnel Action	Name	Position	Department	Range	Step	Salary	Effective Date
RESIGNATIONS:	Yuhong Wu	Asst. Professor	Marketing	U25	11	\$80,420.68	4/22/07
CHANGE OF TITLE AND SALARY							
Stephanie McGowan, Education, Certification, from Director 4, to Director 2, D26 to D30, \$68,900.00, eff. 7/1/07							
Kelly McNeal, Secondary & Middle School, from Instructor to Assistant Professor, from U18, Step 12, \$59,036.90 to U22, Step 7, \$60,198.53 eff. 4/16/07 Received Ph.D.							
Laurie Kopf-Nyulassy, Telecommunications, from PSS4, U18, to Assistant Dir. 3, U22, Step 3, \$50,935.60, eff. 7/1/07							
CHANGE IN STATUS							
Ofelia Garcia, return to Professor, Arts & Communication, U32, Step 11, \$113,161.55, eff. 9/1/07							
CORRECTION, TITLE AND SALARY							
Denielle Carr, Child Development Center, PSS2, 10 months, U21, Step 4, \$49,552.97 (25 hr/wk, \$32.77/hr) eff. 9/1/06-6/30/07							
PART TIME REAPPOINTMENTS							
Gary Drillings, Exercise Movement & Science, Project Specialist, \$1500.00, 9/1/07-6/30/08							
Joelle Rehberg, Exercise & Movement Science, Project Specialist, \$1500.00, 9/1/07-6/30/08							

							FOR ACTION BY THE BOARD OF TRUSTEES AT THE JULY 5, 2007 MEETING
William Paterson University Personnel Matters							
Personnel Action	Name	Position	Department	Range	Step	Salary	Effective Date
RETURN TO FORMER APPOINTMENT							
Anthony Leckey, Admissions, Associate Director 2, D27, eff. 12/15/06 \$85,000.00, eff. 6/1/07 \$88,800.00							
TEMPORARY APPOINTMENT							
Sara Thompson, PSS4, Nursing, 1 credit @\$1000.00/cr, eff. 7/9/07-8/14/07							