

The Beacon

William Paterson College
Serving the college community since 1936

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February 21, 1984

Budget proposal up to students

BY KEVIN KELLIHER

A new budget proposal, which passed the SGA Legislature by a landslide last week, plans to allot money to student-funded organizations on the basis of how well they serve the most number of students. The proposal is coming up for referendum this week, and will be voted on March 5 in the Student Center (a copy of the proposal is on page five).

If passed, the proposal would divide all clubs and student service organizations into three classes. The class "A" organizations would be those which served the entire college campus such as WPSC, SAPB, and The Beacon. According to the proposal, the class "B" organizations would be those clubs that provide students with activities within a "specific interest." The class "C" organizations would be those with selective membership and limited participation, such as the ice hockey team. Class "C" organizations would receive no SGA money.

SGA Co-Treasurer Karen Rudeen, author of the proposal, said the SGA plans

to fund all club sports for one more year and that after that time, will try to fund them through recreational programs.

SGA Vice President Carmen Reyes said she is skeptical that club sports would be given financial support by recreation programs. She was the only representative on the Legislature to vote against the proposal.

Rudeen said that the efforts to change the budget structure have been "held back" for three years. The 27 to 1 vote by which the proposal passed through the Legislature was "incredible," she stated. "For once the SGA is not afraid to make changes. The proposal will more efficiently allocate student money."

The proposal does not allow "as much flexibility" for clubs because it would mean they would have to continually return to the Legislature if they want to ask for further funds, Reyes said. "Not many people were aware of what they voted for," Reyes described the proposal as "not properly defined," and added "we should take the time to prepare it."



SGA Co-Treasurer Karen Rudeen

Photo by Dennis J. Eisenberg

College officials defend their meetings

BY PAUL KRILL
STAFF WRITER

Recently, a student expressed dismay in a Beacon letter to the editor about his difficulties in speaking with an administrator whose secretaries said was "always in a meeting." While it is definitely an inconvenience attempting to communicate with school officials who are too busy to talk, students must recognize that as in any large-scale operation, gatherings of administrators are an important part of college operation.

Meetings, expressed Jay Ludwig, dean of the School of Arts and Communication, are what "drive the college forward."

"Some days, that's all I'm doing," said Vice President for Academic Affairs Dr. Arnold Speert, in relating how much time he's involved in meetings. Speert, who has been filling in as college president while President Seymour Hyman is on sabbatical, holds meetings with many individuals including weekly cabinet meetings with WPC vice presidents.

These meetings center on whatever is relevant to the college at that time, Speert said. Recent subjects included the Rec Center and problems in the dormitories, he said.

Speert said all policy changes and appointments to positions are finalized by the Board of Trustees. It is made up of nine individuals appointed by the governor and meets once a month in the Student Center.

Speert said. He added that these meetings are subject to the New Jersey Sunshine Law, permitting public attendance at the proceedings.

Dominic Baccollo, vice-president of student services, said the chain of command is set up so that students hopefully will have problems solved before resorting to a conference with an administrator.

He said he spends about four and a half hours each day in formal meetings. "As you move up the administrative ladder," Baccollo stated, "there's a tendency to have less time to deal with individual students." As director of financial aid, he would spend about 80 percent of his time with students, he said. When he became dean of educational services, however, Baccollo stated that the time he spent with students dropped to about 30 percent.

But as vice president, "I'm lucky if five percent of my time is dealing with students," Baccollo said.

Peter Spiridon, vice president of administration and finance, said his responsibilities "go outside the limits of this college." He must attend meetings with other vice presidents in the state college system, and is chairperson of the New Jersey Educational Computer System.

Also, Spiridon holds regular discussions with people like Director of Facilities and Maintenance Edward Vessey and Bart Scudieri, director of security and safety.

"Any conversations or any contacts I have with people who are managing different sub-

units of the institution are for the purpose of making sure that we are moving ahead to do what we have to do to support the educational process," Spiridon said.

Other administrators spend varied amounts of time in meetings. Each week, said Ludwig, the seven deans of the schools hold a Dean's Council session. Ludwig said he spends about two hours a day in meetings.

Harolan, dean of the school of management, said three-quarters of his time is consumed in meetings. Since he is responsible for 4,000 students, Harolan said he only sees students with "super problems" which can't be resolved by faculty in the department. He added that he serves on several committees, such as the Computer User's Committee, which meets every two weeks.

Financial Aid Director Thomas DiMicelli said that in addition to meeting with students, he must meet with federal and state officials in regard to student aid policies. He also meets with the DataBase Planning Committee periodically.

"Everyone at least once (in their WPC career) makes it into the Financial Aid Office," he said in regard to the volume of student traffic in his office.

Kenneth Zurich, director of the career counseling and placement office, said he has served on the Housing Task Force, and attends regular meetings concerning support systems for minority students of sciences.

Scudieri said the amount of time he spends in meetings is too varied for an accurate estimate.

90 Positions remain vacant

BY PAUL J. KRILL
STAFF WRITER

A lack of funds in the WPC budget has forced the college to keep approximately 90 positions vacant, said Vice President of Administration and Finance Peter Spiridon in a recent interview.

He stated that vacancies have occurred primarily because of attrition in staff. "If I were to fill each and every budgeted

position, I would consume, too much (of the budget) to the point where I wouldn't have enough money to support my non-salary needs."

Spiridon said WPC is budgeted for 957 positions. The college's \$28.5 million budget for fiscal 1984 is split at 76 percent for faculty and staff salaries and 24 percent for non-salary needs such as electricity, supplies, and telephone services.

(Continued on page 3)

When Paul Del Colle left the WPC communication department he didn't tell too many people were he headed for. Tom Coughlin caught up with him.

3

That classic of film animation *Fantasia* is back in the theaters again, but this time with a new digital soundtrack. Thomas Arndt reports on the re-release.

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In this week's here and there, Feature Editor Kathy Bracuti talks with the lead singer of *The Impressions*, WPC student Kathleen Flynn.

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is Happenings is Happenings on Hobart

Happenings is provided as a public service to the members of the WPC community by the editors of **The Beacon**. Submissions to happenings are accepted by mail and in person in the Beacon office, on the third floor of the Student Center. The Beacon reserves all rights to reject any happening submission, and to edit for reasons of style and brevity.

Happenings deadline is Friday for inclusion in the following week's newspaper. Happenings entries intended to appear in several issues must be resubmitted each week.

MONDAY

Waist Watchers— Will meet on Feb 20 in the Rec Center multi-purpose room. Senior nursing students present diet and nutritional information along with exercise programs. Don't forget your sweats.

Jewish Students Association— Meets on Feb. 20 at 6:30 p.m. in Student Center room 326. For more information call the JSA office, 942-8545.

TUESDAY

Student Mobilization Committee— Holds a general meeting on Feb. 21 at 2:30 p.m. in Student Center room 303. All are welcome to attend.

Irish Club— Meets on Feb. 21 at 3:30 p.m. in Student Center room 332. Everyone is welcome to attend.

WEDNESDAY

Gamma Chi Sorority— Is holding an open rush party on Feb. 22 between 11:00 and 2:00 in Student Center room 332. All are invited. For more information call Michele at 696-3461.

Chess Club— Will be meeting on Feb. 22 from 6:00 to 8:00 p.m. in Student Center room 325. New members are welcome.

Student Mobilization Committee— Will sponsor a general meeting on Feb. 22 at 2:30 p.m. in Student Center room 303. All are invited.

Chemistry Seminar Series— Dr. Frank Pilkiwicz of the Center for Medical Research, E.R. Squibb and Sons, will speak on "Characterization and Stability Studies of some Monobactams by HPLC." The talk will be presented on Feb. 22 at 3:30 p.m. in Science Complex room S437. Refreshments will be served before the seminar.

Junior Class— Meets on Feb. 22 at 3:30 p.m. in Student Center room 306. All Juniors are invited to attend.

THURSDAY

North Jersey Magazine— Televised statewide on CTN, holds its staff meetings on Thursdays at 11:00 in the Hobart Hall television studio. All are welcome to attend.

Business Students Association— Will meet on Feb. 24 at 3:30 p.m. in Student Center room 324.

Resume Writing— A Career Counseling and Placement Office Workshop will be presented on Feb. 23 from 2:00 to 3:00 p.m. in Student Center room 332-3.

Italian Cultural Club— Will meet on Feb. 23 at 3:30 p.m. in Science Complex room 339. This meeting is open to all. The Feb. 24 ski trip will be discussed.

GENERAL HAPPENINGS

Catholic Mass— Will be celebrated on Tuesday and Thursday at 12:30 p.m. in the Student Center, check the information desk for room assignment. Sunday Mass is held at 8:00 p.m. in the Campus Ministry Center (next to Gate 1). All are invited to attend.

Junior Class Bowling Tournament— Has been postponed. Look in the Happenings for the announcement of a new date.

Sisters of Gamma Chi— Congratulate Mary Cox and Yvette Quinones, the winners of the Valentine raffle.

Jewish Student Association— Welcomes all students to participate in its activities. The JSA office (Student Center room 320) is open Monday to Thursday from 10:00 a.m. to 2:00 p.m. For information on the JSA or any activity, call 942-8545 or stop by the office.

Lee reelected as Ecology board president

The West Ecology Center has announced that Dr. Charles W. Lee, chairman of WPC's department of chemistry, physics, and environmental sciences, has been elected to a second term as president of the Board of Trustees for 1984. Lee joined the board in 1981, when interinstitutional ties were established between the ecology center and the college. In 1982, he helped establish the May West Internship in Environmental Studies, named for the founder of the ecology center at the college.

Lee possesses a versatile background in industrial research and academic and

administrative experience, as well as international consulting. He received his formal education in liberal arts (B.S.) and chemistry (M.S. and Ph. D.) from the University of Chicago and Texas A&M University. Lee is a member of the N.J. Governor's Panel of Scientific Advisors and serves on the Advisory Board on Energy Environment at the Behrend College of Pennsylvania State University.

When asked, Lee referred to himself as a "chemist who is interested in environmental problems." He resides with his wife, Margaret, and two teen-age sons in Wayne.

Volunteers needed for Blood Drive

A meeting of volunteers for the Eric Hummel Blood Drive will be held on Sunday, March 4, at 5 p.m. at the home of Rose and Dan Skillin, 100 East 39th Street Paterson. Refreshments will be served.

All students interested in assisting this committee are welcome to attend. For further information, call Dan Skillin on campus at 595-2400 or Rose Skillin at home, 279-3422.



peer ADVISEMENT

The following questions and answers are provided by the Peer Advisement/Information Center in the Raubinger Hall Lobby.

1. I am a full-time undergraduate student. Where may I pick up my financial aid form?

New Jersey Financial Aid Forms are available at the Peer Advisement Information Center, and may be picked up Monday to Thursday from 9 a.m. to 7:30 p.m., and on Fridays from 9 a.m. to 4:30 p.m. The application filing period runs until March 1, 1985.

2. How can I be exempt from the General Education foreign language requirements?

For exemption from the General Education foreign language requirements, you must prove proficiency equivalent to one year of a foreign language at the college level. For further information, see the chairperson of the languages and cultures department.

3. Will the transferred courses which I have taken at another college appear on my WPC transcript?

No. The amount of credits transferred will be listed but the only courses which will appear on your transcript are those taken at WPC. The courses taken at a previous college and accepted at WPC appear on the transfer evaluation which you are sent when you are accepted at WPC. If you would like a copy of the courses that you have completed at another school, you may request that a transcript be sent to you from that school.

4. If I am interested in having my WPC transcript sent to another college, how would I go about doing so?

To obtain or have a transcript sent out, you must go to the Registrar's Office in Raubinger 103. Fill out an application and accompany it with \$1 per transcript. You may also mail in your request, but be sure to

include the following information or obtain a form (from the rack outside the registrar's door). Requests should include: your name, social security number, date of birth, dates of attendance at WPC, date of graduation, which record you wish copies of (graduate or undergraduate), the number of copies you want (be sure to include the proper amount of money), the address to which you want the transcripts sent, and written permission for the college to release your transcripts (this must be accompanied by a signature).

5. Where may I go to obtain a graduate financial aid form?

A Graduate Financial Aid Form (GAPSFAS) may be obtained in Raubinger Hall at the Peer Advisement/Information Center. A limited supply of part time undergraduate forms is also available at Peer Advisement.

6. Where may I go to get membership information about the Recreation Center?

You may obtain information about membership from the control desk located in the Recreation Center or by calling 595-2777. Court reservations, fitness room sign-ups, intramurals information, equipment check out, guided tours, special events information, and general information are also taken care of at the control desk.

7. I am interested in getting a minor in psychology. Which courses must I take?

To obtain a minor in psychology, you must complete the following 18 credits: PSY 110 General Psychology, PSY 210 Developmental Psychology, PSY 220 Social Psychology, PSY 230 History and Systems of Psychology, and two additional courses in psychology (with advisement).

Note: The last day to withdraw from a course is Feb. 23. You will receive a 50 percent refund.

Phonathon

The Alumni Association's annual phonathon will be held from February 27 to March 15, Monday through Thursday evenings, in Morrison Hall. Calls will be made from 6:30 to 9:30 p.m.

Your participation for one evening is essential. You will be asked to call alumni for donations to the Annual Fund.

A large portion of the Annual fund is returned to the college each year in the form of grants, scholarships, and special events.

As a special bonus at the phonathon, a \$100 cash prize will be presented to the student group that raises the most money.

The more money we raise, the more we can help the college. But we need your help!

Please indicate your interest by calling the Alumni Office at 595-2175. Calls start at 6:30, but try to arrive by 6:00 for a light supper and orientation.

CAMPUS MINISTRY CLUB

invites you...

Mass - Sundays at 8 p.m. at the Catholic Campus Ministry Center.

Visit Preakness Nursing Home - 6:15 p.m. Mondays.

North Jersey Developmental Center for Handicapped People - 6:15 p.m. Tuesdays & Sundays

Overnite Retreat - March 3 & 4 - call for sign up or info.

Visit to serve at Eva's Kitchen, Paterson 11 a.m.
Sunday Feb 26 Meet at CCM Center 11 a.m.

Mass: Tues & Thurs
S.C. 324 - 12:30
"come check us out"

WPC Student Accounting Society

is sponsoring a

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featuring

JOSH

Saturday, March 3, 1984

8:00 p.m. - 12 a.m.

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North Haledon, N.J.

\$25.00 per couple

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Tickets will be sold in advance and at the door

For Information Call:

Ernie at 427-7007

Patrick at 694-6553

Andrew at 751-2723

Mary Ann at 779-5104

Paul Del Colle: Gone but not forgotten

By TOM COUGHLIN



Professor Paul Del Colle

"It's no less enjoyable, but very different," said former Associate Professor Paul Del Colle while comparing the differences between WPC, where he taught for four years, and Marist College in Poughkeepsie New York, where he teaches today. "I'm happy at Marist," he added. "It's a wonderful place. At the same time too, I miss WPC."

Paul Del Colle left WPC last summer when he was offered a teaching post that seemed like the chance of a lifetime. Marist College was looking to hire a broadcast journalism instructor to teach a curriculum that hadn't been developed yet in a communications complex that hadn't been built.

Last fall he joined the Marist faculty, and brought them two new courses that are well-known at WPC — Radio News, and Television News. This spring, he is teaching five courses and is deferred from other

teaching obligations so he might have more time to work on curriculum development. "Marist has 350 (communication) majors this year and the number will increase to 430 next year," he explained. "There are eight full-time faculty teaching communication right now and eight to ten part-timers," he added.

Marist College is a small, private liberal arts college located on the Hudson River in Dutchess County, New York. It has approximately 2,300 students and is known primarily for its computer department. Banks of computer terminals can be found in most of the campus buildings and the college requires computer literacy of all its students.

Del Colle said that one of his goals at Marist is to develop computer software that can be integrated into broadcast journalism "as part of an electronic newsroom." He explained that most of his students do their newswriting homework using the computer system's word-processing programs and wouldn't be frightened by a computer in the

newsroom. A program he is now working on may one day take students' completed news stories, which are already saved on the computer, and directly feed them into the screens of the teleprompters.

Del Colle said that work has been commenced on the Lowell Thomas Center, the building that when completed in 1985 will house the communication department offices, classrooms and studios, along with a computer center. He explained that housing a computer center in the same building as the communication department is a good idea. "Computing is a form of communication," he said.

When asked what he missed most about WPC, Del Colle replied, "The students." He said that he missed working on *North Jersey Magazine* and that he was working on a proposal for a similar show to be produced by students at Marist for the Poughkeepsie cable television local-origination channel. "I miss NJM. It was such a joy to do the show despite the hard work and pain — it was like giving birth every week," he said.

Senior nursing students fracture stereotypes

BY SUSAN FRITSCHY
NANCY SKINNER
AND JACKIE STODDARD

As senior nursing students at WPC, we feel that the public in general has an unclear view of what nursing is and the roles that nurses perform in society. In the next few weeks, we will be discussing these roles and how the nurse implements them in his/her work.

The image of the nurse today is definitely in need of clarification. It seems to be marred by the image of the nurse created in earlier years. The public's conception of the nurse stems from various directions, the most influential being the mass media. Through books, magazines, newspapers, radio and television, the nurse has been portrayed almost always as female. She has been either an overly sweet and sexy young girl or a tough, commanding middle-aged woman.

Two common views held by the public characterize the nurse as a humanitarian devoted to his/her profession, or an angel of mercy endowed with sympathy and compassion. Another conception is that of the nurse as a professional — well trained, and relatively independent. Although these are quite different views, the public uses familiar adjectives such as that he/she is a responsible, knowledgeable, efficient, neat and dedicated person.

The public is generally favorable toward nursing as a profession and considers it prestigious and altruistic, however, much confusion still exists about nursing. One source of the public's confusion is the

different educational levels and titles within the profession. There are L.P.N.s, licensed practical nurses, and R.N.s, registered nurses. The L.P.N. is trained either in a hospital or vocational school for one year and must pass a state-approved written examination. Their responsibilities require technical knowledge and they work under the direction of registered nurses while providing bedside care. The R.N.'s education can come from a two-year associate degree program, a three-year diploma school, or from a four-year baccalaureate program at a college or university. The R.N.'s responsibilities include patient assessment and planning of

care, recording symptoms and reactions, administering medications and documenting the patient's progress.

The three different educational preparations of the R.N. are confusing to both the public and the profession itself. It was proposed in 1965 that the minimal educational requirement for a registered nurse be the four-year baccalaureate degree (BSN). The state Board of Nursing of New York and New Jersey has passed a proposal for this requirement to be implemented beginning in 1985.

A baccalaureate nurse approaches the patient holistically. Holistic care consists of viewing the patient not only physiologically,

but psychologically and socioeconomically as well.

The bachelor of science nurse believes that education is an ongoing process. This educational background enables the B.S.N. to continue his/her graduate work in fields such as nursing education, administration, and research. The nurses feel that by continuing education and keeping abreast of advancements in all areas of technology and health care, they can promote, maintain and restore optimum health in their patients and clients.

As the public becomes more aware of the nursing profession, the image of the stereotyped nurse will change.

College officials defend meetings

(Continued from page 1)

Currently, 45 vacancies exist in administration and finance, Spiridon stated. He has authorized searches to fill some of these positions, but has had difficulty because of the salary of these jobs in relation to similar openings elsewhere.

"We try to make some judgments on what positions we might fill and what positions we feel that we can do without," he continued. It was recently decided that the security department needed to fill vacancies and it is doing so, Spiridon added.

Vice President for Academic Affairs Arnold Speert commented that "The quality of our programs has increased because of the attention paid by faculty and administration

and also students to the programs at the college, despite the reduction in real dollars." Although WPC is receiving more funding than in the past, the "real dollar" value has decreased due to inflation, he said. Speert added that 23 faculty positions are vacant.

According to Spiridon, the number of vacancies has enabled the college to use funds designated for salaries to purchase new computer equipment. For instance, the Registrar's Office will soon be able to access a student's transcripts on a computer terminal.

Spiridon said he expects the modernization of such operations to relieve some of the pressures on employees.

Johnson to talk on productivity



Dr. Spencer Johnson, co-author of the best-seller *The One Minute Manager*, will speak on Friday, March 2, at WPC. The lecture is co-sponsored by New Jersey Bank in West Paterson and WPC's School of Management.

The program, which is part of the college's Distinguished Lecturer Series, is scheduled for 8 p.m. in Shea Auditorium.

Earlier in the day, Johnson will conduct a management seminar at New Jersey Bank headquarters for bank officials, business leaders and faculty from WPC's School of Management.

Johnson's appearance represents a joint effort giving the North Jersey community an opportunity to listen to the popular author discuss his method of the quickest ways to increase productivity, profits, job satisfaction and personal prosperity.

"Good management is essential not only to our banking institutions, large corporations and companies, but to small businesses and individuals as well," said Dr. Berch Haroian, dean of WPC's School of Management. "We are delighted to join with New Jersey Bank in bringing Dr. Johnson and his management techniques to the people of our area."

The Passaic County Young Democrats Cordially invite you to our General Meeting

Thursday, Feb. 23 8 p.m.

Mike's Mash

66 Mt. Prospect Ave.

(Between

Clifton)

Clifton, N.J.

Guest speaker from the State Division on Aviation

No Admission Fee

The Passaic County Young Democrats are 18-year-olds and up who are interested in the Democratic Party.

For further information call:

471-3123 or 942-3176

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WPC HISPANIC WEEK '84

MONDAY FEBRUARY 27

OPEN HOUSE

11:00am — 2:30 pm
SC Ballroom

An event-filled afternoon with interesting speakers...

Dr. A. Speert, V.P. Academic Affairs
Fr. L. Scutti, Campus Minister
Dr. J. Lopez-Iza, Invited Guest, Pres., Bergen Community College
Mr. J. Martinez, EOF counselor, Advisor to OIAS and LSU
Dr. A. Aguirre, Languages and Cultures Dept.
Dr. C. Perez, EOF Program Director

Also talented performers will entertain: Ms. Clara Hernandez, Seton Hall Univ., Paterson Youth Break Dancers and much more!

THURSDAY MARCH 1

GUEST SPEAKER

12:30 pm — 2:00 pm
SC rm. 203.4&5

Dr. ORLANDO SAA

Dr. O. Saa, is a Spanish professor from the William Paterson College Languages and Cultures Department. Dr. Saa's lecture analyzes the various cultures in Latin America.

FASHION SHOW

8:00 pm — 10:30 pm
SC Ballroom

Once again this year's Hispanic Week Fashion Show will feature the latest styles from Hit or Miss fashion stores.

As a special attraction Meritza Sanabria, a ballerina from the "Ballet Hispanico," will perform her solo number from the ballet season.

TUESDAY FEBRUARY 28

HISPANIC LUNCHEON

11:00 am — 2:00 pm
SC Ballroom

Delicious homemade food from different Latin-American countries will be served

Tickets:
\$3.00 in advance
\$4.00 at door

GUEST SPEAKERS

7:00 pm — 9:30 pm
SC Ballroom

MARIA MAGDA O'KEEFE

Mrs. O'Keefe's subject will discuss Hispanic involvement in the community.

FRIDAY MARCH 2

TRIP TO NY PLAY

The Hispanic Week Committee will sponsor a trip to New York to see "OK" at the Puerto Rican Traveling Theatre.

In this play, Isaac Chocrón, one of the world's foremost Venezuelan playwrights reveals a fascinating relationship between two women and one man in an amoral and materialistic society.

For more info. call 695-2157 (SGA OFFICE)

WEDNESDAY FEBRUARY 29

GUEST SPEAKER

2:00 pm — 3:30 pm
SC rm. 203.4&5

ALVIN FIGUEROA

Mr. Figueroa is a professor at Montclair State College and Fordham University. His topic will discuss language in Latin American countries. His style and theme is one that should not be missed.

FEATURE FILM

8:00 pm — 10:00 pm
SC Ballroom

"VIRIDIANA"

Director Luis Bunuel combines his favorite themes, sexuality, religion and madness, in "Viridiana." This Cannes Prize winning movie is filled with controversial symbolism that mocks the virtues of faith, hope, and charity. Admission \$5.00

SATURDAY MARCH 3

"IMPACTO SENSUAL"

8:30 am — 2:00 pm
SC Ballroom

Latin Band and Disc jockey will perform latin and disco music.

Tickets:
\$3.00 in advance
\$4.00 at door

Sponsored by :

Organization of Latin American Students

and

Lambda Sigma Upsilon Latino Social Fellowship

Qué Pasa OLAS...

BY FRANCISCO DIAZ
STAFF WRITER

Hispanic Week '84 is almost here. It begins Feb. 27 and runs until March 3. The Organización de Latin American Students (OLAS) and Lambda Sigma Upsilon Latino Social Fellowship have added a few activities to the week.

Maria Magda O'Keefe, 5th Ward candidate for the Paterson City Council, will speak on Feb. 28 in the SC Ballroom from 7 p.m. to 9:30 p.m. Her topic is Hispanic involvement in the community.

O'Keefe, a successful business woman, has been involved in Paterson's Hispanic affairs for more than 20 years. From 1974-1981 she served as deputy mayor to former Mayor Lawrence "Pat" Kramer. She is founder of the Hispanic Multi-Purpose Center in Paterson, which provides services for youths, and Senior Citizens, Family counseling, and legal and housing services are also offered. O'Keefe has also been a commissioner of the Board of Health and Welfare departments of Passaic County.

A certified paralegal, O'Keefe received awards several times for her dedication to

the Hispanic community. She is the only Hispanic woman to be awarded by the "Congreso Boricua" for outstanding community services. This award is given to one person each year in the state of New Jersey.

O'Keefe has also been a counselor to the King Pine Association, a little league baseball team. She has worked on the Community Development Task Force and on the Planned Variations Advisory Council. In 1977, O'Keefe was grand marshal of the Puerto Rican Parade in Paterson. For several years she has also served on the Board of Directors of the Great Falls Festival.

On March 2, the Hispanic Week Committee will sponsor a trip to New York. The play, *OK*, will be shown in English at the Puerto Rican Traveling Theatre of New York. It is about a relationship between two women and one man in an amoral and materialistic society. Departure will be at 6 p.m. For ticket information, call 595-2157.

OLAS and LSU would like to acknowledge that the "Fiesta Night" party on March 3 is co-sponsored by the Spanish Club. The dance celebration features IMPACTO SENSUAL, a local Latin band.



Dr. Henry J. Pruitt Jr.



H. Reed Ellis

Two new Trustees appointed

H. Reed Ellis, managing partner in the Newark law firm of DeMaria, Ellis and Hunt, and Dr. Henry J. Pruitt Jr., principal of the Janis E. Dismus Middle School, have been appointed to the WPC Board of Trustees.

Sol Hoffman, vice president of the International Ladies Garment Workers Union (ILGWU), was reappointed to a term concluding in 1989. Ellis was appointed to a term terminating in 1986, while Pruitt's term

ends in 1987. All the appointments were made by the New Jersey Board of Higher Education and approved by Gov. Thomas Kean.

A former president of the board of the Tri-County Office of the Economic Opportunity Commission, Central Pennsylvania, and president of the board of the Pennsylvania Human Relations Council, Hoffman has served as chairman of the board of the Occupational Industrial Council in Pennsylvania.

Ellis, a member of the bar in New Jersey and New York, has taught courses in law and education at Columbia University. He has served as a special assistant to the president of the Ford Foundation and to the U.S. commissioner of education.

Pruitt began his career in education as a science teacher at Junior High School 139 in the Bronx and later became assistant principal of that school. He has also served as assistant principal of Junior High School 29 in New York City and as an assistant professor at Boro of Manhattan Community College. Pruitt has also been an educational consultant for Random House.

Lights go out

By PAUL KRILL
STAFF WRITER

An off-campus auto accident left WPC without power for approximately 15 minutes last Wednesday morning as Public Service Gas and Electric emergency repairmen shut off power to complete repairs.

A spokesperson for the WPC maintenance department explained that a motorist struck the pole before 8 a.m. that day, affecting other areas of Wayne and the power interruption, beginning at 10:14 a.m., was necessary to effect repairs.

New SGA budget proposal for '84

BY-LAW 5 — FINANCES

Section I — Description of Accounts

A. Distribution Fees Account — is the account in which all student activity fees collected by the state are deposited.

B. Working Budget — is the estimated amount of student activity fees available for allocation by the Association.

1. Excess & Deficiency Fund — is that part of the Working Budget that is allocated for unanticipated needs. The Excess and Deficiency Fund shall be four percent of the estimated Working Budget.

2. Council Operations Fund — shall be budgeted six percent of the estimated Working Budget for the various expenditures of the Association.

3. Office Supplies/Advertising Line Items — shall be allocated to all Class "B" organizations and newly chartered Class "A" clubs. The OS/Adv. line items shall be budgeted .02 percent of the estimated Working Budget.

4. Class "A" Organizations — shall be those organizations open to all SGA members existing as service interest organizations as defined by the SGA Legislature. They shall be entitled to a fixed percentage of the estimated Working Budget.

5. Council Payroll Fund — Shall be determined by averaging the previous year's allocations and adding a five percent cost of living increase for each of the salaried positions.

6. General Transportation Account — Shall be budgeted three percent of the estimated Working Budget. All SGA chartered Class "B" organizations may request monies from this account. Fifty percent of all allocations made from this account must be redeposited by the club borrowing back into this account. All requests for two hundred dollars and less will be decided upon by the SGA

Co-Treasurers. Requests for between \$200 and \$500 need only the SGA Finance Committee's approval. All requests for over \$500 will be reviewed by the Finance Committee and recommendations will be made to the SGA Executive Board for final decision. Requests for over one thousand dollars will be brought to the SGA Legislature for final action.

7. SGA General Expenditure Fund — Shall be budgeted three percent of the estimated Working Budget. All SGA chartered Class "A" and "B" organizations may request funds from this account for expenditures other than those associated with an event. This account will also be used to replenish the office supplies/advertising line items.

8. SGA Event Account — Shall be budgeted 28.5 percent of the estimated Working Budget. Only Class "B" chartered or new Class "A" clubs may request monies from this account. Student publications will be entitled to request funds from this account. Requests for under \$200 will need only the approval of the SGA Co-Treasurers. Requests between \$200 and \$500 will be decided upon by the SGA Finance Committee. Requests for over \$500 will be reviewed by the SGA Finance Committee and recommendations will be made to the SGA Executive Board for final decision. All requests for over one thousand dollars will be brought to the SGA Legislature for final action. Disbursements from this account shall not exceed 50 percent of the total for the full semester. Any monies allocated from the SGA Event Account must be redeposited in the account after the event has taken place. Any monies generated in excess of the allocation will be deposited in that club's organizational profit fund. If the club fails to make a profit on the activity, any monies that are realized would be deposited in the SGA Event Account and no punitive action would ensue. At the close

of the fiscal year, the balance of the account will revolve to the next period.

C. Carry-Over Fund — Shall consist of those unspent monies of the Working Budget at the end of the fiscal year to be held for one semester to pay for any outstanding bills of the previous year. At the start of the Spring Semester, the balance of the Carry-Over Fund will be placed in the SGA Event Account upon consent of the SGA Legislature.

Section II — Finance Committee

C. Powers and Duties — The Finance Committee shall:

1. Take action on all SGA financial matters between the amounts of \$200-\$500.

2. Make recommendations to the SGA Executive Board on all financial matters over \$500.

Those powers and duties presently outlined in the SGA Constitution that do not contradict the above stated duties shall remain the same.

Section III — Budget Process

After the estimated Student Activity Fees have been determined, the permanent accounts must be budgeted. The remainder will be allocated to the more flexible accounts according to fixed percentages. Two weeks after Class "A" organizations and SGA accounts are budgeted they must submit a list of line item titles and dollar amounts for review and approval by the SGA Legislature.

Each February after the SGA Co-Treasurers receive the estimated Student Activity Fees for the coming fiscal year, they will review the percentages. If there is cause for change, the SGA Co-Treasurers will approach the Legislature with recommendations to be acted upon. Anyone is allowed to approach the Legislature with recommendations for change. Any additions, amendments, or deletions may be made concerning this proposal by a majority vote of the SGA Legislature.

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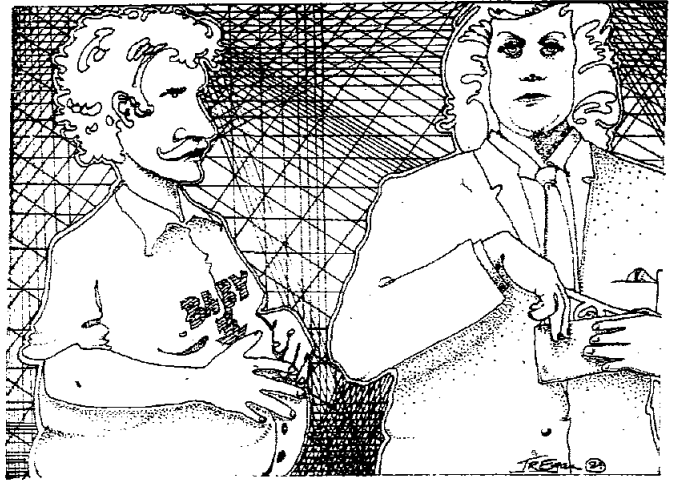
William Paterson College

Serving the college community since 1936

The William Paterson Beacon is published during the fall and spring semesters by the students of the William Paterson College of New Jersey, 300 Pompton Road, Wayne, New Jersey, 07470, with editorial, production and business offices on the third floor of the Student Center. Newspaper content represents the judgment of the Beacon staff in accordance with the Beacon constitution and does not necessarily represent the judgment of the Student Government Association, the William Paterson College, or the State of New Jersey. Opinions in signed columns and letters to the editor are not necessarily the opinions of the editors.

Letters to the editor

Letters to the editor should include student's full name, academic year and major. Faculty should include position and department. This information will be withheld of request. Opinions expressed in this column are not necessarily the opinions of the editors.



A visible image

The WPC Pioneers men's basketball team marked the Rec-Center's celebrated opening in grand style last Monday night by beating Upsala College 67-57. The players can be proud of themselves, and the college community should congratulate them for their teamwork and talent. This game and win were not ordinary, however, but took on an added significance because of the event's coverage on Channel 50.

Televised coverage of a college's basketball games or other athletic events is a big plus for a school's image. WPC can share in this benefit now that the Rec-Center, with its suitable lighting, has been built. As a result, the college and its basketball team can receive public exposure and recognition. And a winning team like the Pioneers can only enhance WPC's image.

Our college has upgraded its reputation in the last few years through increased academic standards and tighter admission requirements. Now that basketball games can be televised, WPC's image will improve in another way as well. Supplementing this public relations push will be shows, programs and concerts held in the Rec Center. These events will attract the public to WPC and increase people's awareness of what the college offers. WPC's increased visibility within the surrounding community and its efforts to bring noteworthy programs to the area will be noted as well.

These factors can only augment the value of a WPC diploma. Many positive changes have occurred at the college recently, such as the construction of the Towers Complex and the Rec Center. Improved and new programs, increased academic achievements, decreased grade inflation and additional educational resources have and will add to the college's rising reputation. Academic excellence is being stressed more and more, as is quality performance in all areas of campus life. It looks as if the familiar school slogan, "We Party Constantly," won't be around much longer.

It's about time

The SGA is bogged down. It spends its time meeting with clubs and student organizations haggling over which group should receive more money than the others. Much productivity is wasted in this process. An administration may spend the most time during two semesters arguing about how money is to be spent usefully, instead of actually spending it.

The answer to the above problem is the new budget proposal which passed the SGA Legislature by a landslide last week. This week students will have a chance to vote on it. The proposal will efficiently and quickly distribute money and finally permit the SGA to do what it should be doing — being a political organization, not an authoritarian governing body. With this new proposal, the SGA can start concentrating on important goals such as getting a student representative on the Board of Trustees, incorporating itself with the Part-Time Student Council, and simply becoming more independent of the college administration so it can better serve the students.

Viewing sex roles

Editor, The Beacon.

This letter is in reference to an article published in last week's Beacon entitled, "Chemistry."

First, in reference to the part "What Is A Woman?" I am appalled at the statement: "Chemical Properties: Has great affinity for gold, diamond, platinum and rare fur. Being a female, I know that there is a lot more to a woman than a so-called desire for riches."

I also feel that the income absorbing/producing agents should not be categorized by male/female. Since who are males the producing agents and females the

absorbing agents? I thought that people had come out of the dark ages to the realization of what a female is and not the old views that women were created from man, to serve man.

Next time The Beacon wants to do an article on males and females (should I say, females and males?) please do not separate us, but rather use a statement like this: "men and women are equal in every aspect."

Sincerely,
Joy Vogler
junior communication major

Part-timer seeks SGA post

Editor, The Beacon.

(A copy of this letter was sent to the Student Government Association and received by that office on Feb. 10)

I am very disappointed with the "nose in the air" attitude of the SGA of WPC. On Thursday, Feb. 1, I phoned for advice on how to get involved in the SGA. I was told that the policy was that a student has to be attending the school on a full-time basis. I am carrying nine credits, but if I paid the difference of the credits plus student fees I could be on a committee. That stinks!

I deliberately did not ask the name of the person whom I spoke with, for my

grievances are not personal ones, but just on the politics attached to the SGA at WPC. Montclair State allows part and full-time students to be part of the SGA without paying for classes that they are not even taking!

The SGA of WPC makes me feel real bad that I have to work to attend school. I used to give myself and others like myself "credit," but I guess the SGA does not.

How do I go about starting my own club or committee for the thousands of other "work force by day, college student by night" people? We are a serious population.

Sincerely,
Valerie J. Sierchio

Players want reviews

Arts Editor, The Beacon.

Toward the end of the 1983 fall semester, The Beacon was sent two complimentary tickets for the campus production of *Pirates of Penzance*. Much to the dismay of the theatre department and the Pioneer Players, a review of our production did not appear in The Beacon.

The *Pirates of Penzance* was a large box office draw for us, tickets were scarce, and many people were turned away. We did not appreciate the fact that the tickets were wasted.

Also, the Pioneer Players do not understand the caliber of the latest Beacon reviewers. If a theatre production is to be reviewed, it would be more logical to send a reviewer who is more competent and knowledgeable in theatre. In the future, the Pioneer Players will reimburse The Beacon for up to two tickets to our productions, provided a review appears in the paper.

Sincerely,
Paul C. Urciuoli
secretary, Pioneer Players

Math club forgotten but not gone

Editor, The Beacon

In your Feb. 6 issue you list the Math Club as inactive during fall 1983. I don't know where you got your information, but the club met regularly and sponsored two talks on mathematical topics, both of which were announced in The Beacon. The Math Club is

alive and well, and actively looking for members.

Rick Norwood
math club faculty advisor

Editor's Note: The Beacon obtained its list of inactive clubs from the SGA. Any inaccuracy was made by their office and should be corrected on their records.

The Beacon

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An alumnus responds to racism charges

Editor, the Beacon.

I'm really puzzled and disappointed by the attitude and views expressed by reader John Babb in last week's *Beacon*. Disappointed in that once again, the ugly head of racism has been reared.

Since my name appeared in these very pages for three years, I feel I'm qualified to answer any charges of alleged racism in this paper.

Mr. Babb claims that the use of Carl Holmes' picture on the front page along with the article on the basketball player is "racism". Now, just what was *The Beacon* supposed to do? Ignore a rash of burglaries in the dorms? Look the other way and pretend nothing has happened?

Let me ask you, Mr. Babb, if Carl Holmes were white (and make no mistake, if Carl

Holmes were white his picture would have been on page one), would you be accusing anyone of racism? Would you have bothered to write a very nasty and vindictive letter?

"Is there racism on the WPC campus? Sure there is. You can't expect 12,000 students to share the same point of view."

Mr. Babb also claimed that positive stories on minorities are always buried inside the paper. During my 2-year tenure as sports editor of *The Beacon*, the men's basketball teams always received very extensive coverage on the back page, with plenty of other news on the team on the inside pages. You have no doubt noted the

racial makeup of the team. You will also note the color(s) of team members had no bearing on the coverage of the team nor does it now. While the people who put out *The Beacon* are students and are obviously still learning the hows and whys of journalism, they do try to present a fair, balanced view of the campus.

You also insinuate that the only reason Holmes was on page one is because he is black and that it would have been played down were it not for his color. Perhaps you weren't around at the time, but a few years ago, a female student was raped by an assistant football coach. The story of the incident received very extensive coverage on page one. And you'll no doubt be happy to hear, Mr. Babb, that the afore mentioned

assistant football coach (who was also expelled) was a white man.

You can simmer in your vindictive juices all you wish, Mr. Babb, but racism is a two-way street. To be "insulted" because a person of your ethnic background appears in a newspaper smacks of racism itself. And if you think there is a lack of adequate coverage on blacks, why don't you do something about it, like write for the paper?

Or is it easier, Mr. Babb, to calmly sit by and throw stones at people who at least are trying to do the best job they can?

Is there racism on the WPC campus? Sure there is. You can't expect 12,000 students to share a similar point of view. Is there racism in *The Beacon's* coverage? No.

Pete Dolack
Class of 1983

Beacon casting aspersions?

Editor, the Beacon.

As a black communication major at WPC, I want to be on record as saying that your coverage of the Holmes' story did service the college community as pointed out on last week's editorial page.

However, I question the use of the picture. Do you print only "easily accessible" photos? Had there not been a photo on file in the athletic office would you have dug one up? If it had been a professor or a staff member would you have gone to the same lengths to print a picture? Please understand that as black students we do not condone his actions, if indeed he is guilty. We only

question actions that merit pictures, be it rapes, suspicious deaths or just black athletics.

I believe the point the student who objected to the article and/or the photos was trying to make is that for every Holmes there are at least 10 blacks and Hispanics who are making strides in positive directions. Their photos are also "easily accessible". Too often, not only *The Beacon*, but the press in general, chooses to ignore this statistical fact.

Constance M. Green
communication/junior

Pictures do not lie

Editor, The Beacon.

If misunderstood by *The Beacon* or the readers in my letter to the editor last week, then I would like to clarify my position. The issue that I intended to address was that of *The Beacon's* rationale for using Carl Holmes' picture in the Heritage and Pioneer burglaries article. First, as a standout player of the Pioneer basketball team, Holmes was identifiable by a number of students weekly, including dorm residents and campus

media. Ease of accessibility should not put *The Beacon* in the business of putting out wanted posters. Second, the question as to whether or not *The Beacon's* photograph will serve as a deterrent to future campus crimes is not for *The Beacon* to decide. If I touched on too many issues last week, I think that now I have made my point.

John Babb
Black Students Association

Alumnus wishes Pioneer football a better 1984 season

Editor, The Beacon.

The 1983 WPC football team had a disappointing season. As the season opened, the squad's enthusiasm promised much in the way of success. However, as the season progressed, it became apparent that promises can be broken.

It would be easy to fault the players. Maybe they were too small or slow. As a fan of the team the last two years, I don't think that was the case.

As a former college player, I think my opinion is a little more educated. I have sat in the stands in '82 and '83 and watched an offensive strategy that could be easily broken. If halfback No. 8 or 44 was in the game, it would be an option run. Should No.

26 be in the game, it was probably a run between the tackles. Finally, No. 28's appearance signified a roll out pass with 28 blocking to the way of that roll out.

Novice fans soon discovered this rule of thumb. It is safe to assume that experienced coaches scouting from other schools scouted this tendency and coached accordingly.

The passing game left much to be desired. However, one cannot fault the young QBs available this year. They were put in the battlefield without a bootcamp to learn in. Towards the end of the season, three running backs quit the team. The sharing of playing time was not the beef, it seems. Rather, it was the way each player was used.

With the above factors considered, it is

obvious why points were hard to come by for the offense.

In my opinion, these liabilities could have been eliminated by the football term "wishbone."

Under this offense, the young QBs as runners (more than passers) would not have to worry about completing 20 passes a game. They would then have the time to learn how to pass as former Wishbone QBs Ken Stabler and Richard Todd did.

Another plus in the wishbone is that two halfbacks share the duties rather than one. This would alleviate the wear and tear on one man that could cause him to miss half a season. The one halfback would not have to carry 25-35 times a game.

A big flaw in the wishbone is that it is a high risk offense. The option toss can be fumbled. However, WPC has practiced this toss, since the team has run that option from a "pro set" for two years. The wishbone requires a good offensive line. WPC's line has been a strength for the team this past year.

The biggest plus in the "bone" offense is that it is an exciting one. I refer as an example to the Nebraska and Oklahoma teams which ran up huge scores in the 1970s.

At the division III level of competition, almost every player is equal in ability. The Pioneer defense stands with any in the state, III schools. At this level, coaching is the key to success. This does not mean that you need popular names as coaches. What you need to win at this level is an offense.

So, take heart WPC football players, the fault may not have lied in yourselves, but within your stars. I wish all of you luck in the 1984 season.

Jim Rizio
Graduate Student

Grade-point averages are affected by quotas

Editor, The Beacon.

I was just informed by one of my teachers that she is only allowed to give a certain amount of A's and B's. This is all due to the administration's fight against grade inflation. Even though teachers are supposed to make the courses challenging and therefore limit A's and B's, the

administration should not force the faculty to follow a quota. If the teacher is good at his/her job and the students get good grades, nobody, not even Seymour Hyman, should be able to lower the grades.

Why not institute a half grade system like other colleges? Why not give out 2.5's, or 3.5's, instead of just 1's, 2's, 3's and 4's?

Many people feel bad about giving a 2.5 student a 2.0 at WPC. The teacher will up the grade to 3.0, thus grade inflation occurs. Students should be concerned about this and push for a half grade policy. Their g.p.a. counts on it.

Roy H. Morfit
sophomore/undecided

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Diane Walsh performs

Diane Walsh, considered one of America's most gifted and versatile pianists, performs at WPC on Thursday, March 1 at 12:30 p.m. as part of the Midday Artist Series. Free and open to the public, the concert takes place in the Shea Center for Performing Arts on campus.

Walsh won the first prize at the Munich International Piano Competition in 1975 and the Salzburg Mozart Competition in 1974. Other prestigious awards include the Young Concert Artists Award, Concert Artists Guild Award and many others, both national and international.

A graduate of New York's Juilliard School and Mannes College, Walsh has appeared in numerous orchestral appearances in this country and in recitals at the Metropolitan Museum, 92nd Street "Y", Hunter College and throughout Europe and Canada.

The Washington Post said, "...she brought not only a lovely tone and immaculate technique, but a deep sense of personal conviction". The London Daily Telegraph said that she has "...all the attributes of greatness. The power and animation in her playing made a great impression".

On record, Walsh is heard on the Nonesuch label and her most recent digital recordings with cellist Jerry Grossman have received critical acclaim.



New Music Festival marks 10th season

The WPC New Music Festival will kick off its tenth anniversary season on Feb. 27 at 8:00 p.m. with a special concert of 20th-century favorites. The season runs through May 6.

Free and open to the public, the concert will take place in the Shea Center for Performing Arts and features the *New Jersey New Music Ensemble*, directed by Raymond Des Roches.

This season's programs are ambitious and exciting, according to Des Roches, who is a WPC professor and Midland Park resident. "The *New Jersey Percussion Ensemble* is performing some difficult and wonderful pieces," he says. "In particular, Charles Wuorinen's 'Percussion Symphony,' which was written especially for the ensemble and which is performed on April 30."



Music for the February 27 program includes works by Carlos Chavez, George Rochberg, John Cage, Aaron Copland, Dan

Leviton and George Crumb. On March 5, the program comprises works by Stefan Wolpe, Alban Berg, Elliot Carter, Lukas Foss and Crumb.

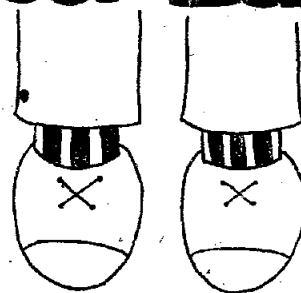
Des Roches has invited the distinguished *Sony Brook Contemporary Players* to be a guest artists for the March 5 program. "We are proud and lucky to be able to bring these talented musicians to WPC," he explains. "They play some of today's most interesting music and add a real flourish to our anniversary season."

New Jersey student musicians in the ensembles include Peter Jarvis, Maywood; Dimetrius Bychowski, South River; William Ford, Gary Fink and Andrew Mola of Wayne; Michael Baron, Elmwood Park and Frank Fagnano, Fairview.

Also participating are WPC adjunct professor Joan Des Roches, Midland Park; WPC alumnus Robert Cozzo, Bergenfield; students J. Alan Belcher, Denville; J. Gary Beumee, Rockaway; John Ferrari, Allendale; Mary Hurlbut-Stavely, Lyndhurst; John Cafaro, Westwood and Olga Klymenko, Clifton.

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Art awards offered to students

The judging for the fourth annual Gregory Battcock Student Center Award will occur on Monday, March 5 in the Center Court of Ben Shahn Hall. This award is open to all graduate and undergraduate students at WPC.

The award is given for the most outstanding student artwork in the field of two-dimensional fine art or two-dimensional documentation of three-dimensional artwork. The winning piece will be purchased by the Student Center for \$300 and the winner will be recognized at the college's annual awards assembly.

All work must be brought in by 10:30 a.m. and picked up by 2 p.m. Work left after 2:30 p.m. will be left unattended in the Center Court. Work in the Student Art Show in Ben Shahn Galleries will be automatically included.

The Gregory Battcock Student Center Award is an annual award originated by the Student Center in the memory of Gregory Battcock, an art faculty member. Three members from the art faculty will determine the winner. The winning art work will be permanently displayed in the Student Center.

feature

Pieces of eight attract marketeers

BY ROSALIE SABATINO
STAFF WRITER

Remember the first time you asked for the keys to the family car? If you were successful, that was your first selling job and possibly your first step towards becoming a business major. And, as Robert Louis Stevenson wrote, "Everyone lives by selling something."

and that you need to know background information — how customers think — pricing structures, and the competition's technology." In other words, he feels that a good salesperson needs a broad knowledge of the whole business area.

And now for the big question: Are there sales jobs available? According to *Business Week's* "Guide to Careers," Feb. March 1984 edition, sales is listed among the top 12

entry-level jobs in terms of openings and salary potential. The number of job openings in sales is listed at 1,800,800 and salaries vary from manufacturer's rep with a BS degree at starting salary of approximately \$14,000. A buyer in retail sales with a BS degree starts at approximately \$21,000, and an international marketer with a BS degree starts at about \$20,000 plus. According to the article, these figures may be a bit on the high side. Nayak feels an entry-level job in these areas may pay poorly to start, but can have tremendous salary potential once you learn the trade.

Figures on glossy paper are fine, but are the chances of a business major for finding a job really that great? The *Bergen Record* published an article in January of 1984 about the mid-level management positions coming up and listed average base salaries for each.

A regional sales manager's average base salary is \$42,454; a sales promotion manager's is \$40,875, and a district sales manager's is \$33,000.

Why then, if such opportunities exist, doesn't WPC offer a permanent sales management course? According to Professor Liddicoat, Chairman of the business and economics department at WPC, there is an excellent sales management course offered but only on alternate semesters. It is being taught by an adjunct, Robert Anderson, who is a retired corporate vice-president of Lipton's and current director and vice president of sales for S.B. Thomas, Inc.

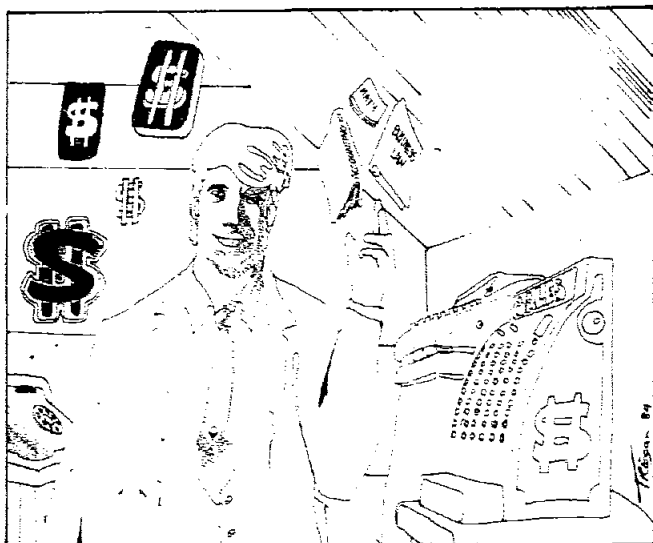
Liddicoat and Nayak feel that Anderson is top notch in this field with impressive credentials and experience in marketing and

sales. Nayak said, "we couldn't get any better person of his caliber to teach this course; he brings practical experience plus and excellent academic background to make it most interesting." Because of the response it received when initiated last spring, this course will be offered again next fall.

Liddicoat explained that the reason a permanent course in sales management and the related areas of marketing can not be offered on a regular basis is because of a bottleneck in the educational system regarding the training of college teachers. It is difficult to meet the demands of undergraduate business courses. One problem Liddicoat noted is that the American Assembly of Collegiate Schools of Business sets a national standard as to the number of Ph.D.s teaching in any one business department. This lack of flexibility limits the number of students who can be educated.

Business departments attempt to get accreditation by the AACSB in order to attract qualified Ph.D.s. Retaining a Ph.D. is difficult because of the business opportunities open to them. Therefore, salaries in this area are also high because of the constant bidding for people.

If you are still in doubt as to the lucrativeness of the sales field, Stanton summed it up nicely: "The entire world is one enormous market, and all the people in the world are trying to persuade each other to exchange one position for another. Whether it is a little child trying to convince her parents that another half-hour of television before bedtime would be acceptable, or whether it involves the entire United Nations negotiating the future of this planet, we are all selling something."



Consciously or unconsciously we all sell, mainly ourselves. In ancient times, the profession of being a merchant was considered a noble trade. Today, people typically think of sales in terms of your everyday door-to-door salesperson. Tupperware and Avon come immediately to mind. But, actually, sales is a lucrative field which affords positions in retail sales, manufacturing, motor carrier services, and technical sales. Those WPC students interested in a sales career should understand where sales fits into the scheme of business careers. A good place to start is with the broad area of marketing.

According to Dr. Prabhakar Nayak, who teaches marketing in WPC's MBA program, "marketing is a big umbrella which encompasses product planning, distribution, promotion, selling and sales management, pricing, and international marketing."

Simply put, marketing is getting the right product to the right place, at the right time and price. Nayak said, "almost 50 to 60 percent of consumer dollars goes into marketing, which includes advertising, sales promotion, packaging, distribution, product improvement, financing and warehousing."

Sales may be only one spoke in the marketing umbrella, but it is an essential one. Nayak feels that you may have "the perfect marketing plan, but if you don't have effective implementation at the sales level, then it's not any good."

Sales is an integral part of a company because sales people have an overall view of things and they have easy access to top management. He feels that "sales can also act as a stepping stone to a marketing position."

What is selling? Dr. Thomas C. Stanton, vice-president for academic affairs at James Madison University in Virginia said that, "selling is the art of persuading someone to give up one position in favor of another." Stanton feels that one does not sell products or services, but people and that a good salesperson has to be a good observer and evaluator of all that is going on. Along the same line, Nayak feels that "the conventional way of fast-talk selling is gone

N.J. and Yug. are beaches apart

BY DIANE GAROFALO
FEATURE CONTRIBUTOR

Her brown eyes sparkle as she talks about her native homeland. "I don't have many recollections of my one year there, but I have fond memories of my visit back."

Nancy Baresich, a sophomore at WPC, was born 20 years ago in Diklo, Zader Yugoslavia, a village near the Adriatic Sea. She and her parents moved to America when she was one year old, but returned to their homeland for a six-week visit when Baresich was eight.

Today, she bears hardly a trace of a Yugoslavian accent, but does speak the language fluently and admits to having had trouble speaking English in kindergarten and the early grades.

Hands constantly in motion (a trait she says is "typical of Europeans") she described her remembrances of the country. "Every night my whole family would gather in the village and cook corn ovens a big, open fire, and eat homemade bread and cheese." To this day her father cooks with a "Yugo flavor," she added.

"Saturday night is always a big party night in Yugoslavia," she continued. "A group of people gather in one person's house, someone plays an accordion, and everybody sings and drinks all night long."

Baresich said she enjoys attending WPC and working at B. Altman's in Paramus, but added that if she was still in Yugoslavia she would have been put to work by the age of 10.

"I would have had very little schooling," she stated, "and I would have been put to work around the house, where I would have had to go to the well and carry buckets of water home on my head." She would also have had to pick wine grapes in her family's vineyard.

Commenting about the benefits of American life, Baresich said, "I love to go shopping. In America, you can get whatever you want, but in Yugoslavia, you

can only buy what they have. You can't always get what you want."

There are, however, a few things about Yugoslavia Baresich does not miss and one of them is "the crude way of life there. The houses are made of stone and we had no running water so everyone had to wash in the sea. It was awful. Also, the only means of transportation on the small islands was horses and donkeys. There were no cars."

One of Baresich's hobbies is going to dances. Her hometown of Cliffside Park sponsors Yugoslavian dances which she attends with her family in hopes of finding a "nice Yugo boy to marry." She said that in Yugoslavia, girls her age are already married, and although she feels she is not ready for marriage yet, it is "nice to start looking."

One of Baresich's favorite American summer spots is the New Jersey shore. "I love when my hair gets blonde," she said as

she ran long fingers through shoulder-length, light brown hair. Even though the Adriatic Sea is beautiful in the summer and many people from France, Germany, and Italy vacation there, Baresich prefers the "sandy" Jersey beaches to the "rocky" ones of Yugoslavia. She also enjoys going to parties and movies, and of all things... collecting Strawberry Shortcake dolls!

This year the Olympics are being held in Sarajevo, Yugoslavia, a fact Baresich is proud of. "Even though Sarajevo is in a different region from which I was born, my family is still proud and excited that the games are being held in our native country. We have been watching every night."

"Although I miss Yugoslavia, I love everything about America — especially the clothes. Yugoslavia is about five years behind America in everything from fashion to technology, so I am very happy that I have become Americanized," she finished with a smile.

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Band instrumental in wedded bliss

One kind of wedding band goes on a finger. The other kind goes on a stage. Full time communication major at WPC, and part time worker in an advertising company, 21 year Kathleen Flynn is lead vocalist for the kind that goes on stage.

Flynn, who has had 14 years of private voice training, fronts the group known as *Impressions* which, in addition to weddings, plays for dinner dances, private parties and club engagements.

Here and There

By Kathy Bracuti

"We all work together behind the scenes," said Flynn, "but when we perform, I am usually in the spotlight. I guess that's because I'm the singer and the only female in the group."

Other band members include; Bob Parisi (keyboards and bass), Dennis Vallone (drummer), and Ron Scalera (guitarist). Of Vallone, Flynn said, "He's worked with a variety of bands — from rock 'n' roll to wedding. He's very talented and not your typical wedding band drummer."

Which is?

"Drab, predictable and somewhat robotic," explained Flynn. "Dennis is pretty unique. He's nuts!"

About the band as a whole, Flynn went on to say, "We have all put 110 percent into the group. I designed our two-fold business cards, contracts, stationary and compiled our play list. Bob and Dennis do a great deal of the bookings and footwork and things

such as the upkeep of the equipment.

"Unlike many other wedding bands, we rehearse every week. This gives us an edge on the competition because we keep current."

Most of us, when we think of bands at weddings, probably think only of the reception music. But Flynn has at times performed during the actual ceremony.

"I avail myself for church ceremonies as a soloist and hire an organist and often an acoustic guitarist for the ceremony. The music depends on the church requirements and the couple's preferences. Sometimes the ministers insist that the music is only liturgical material. But that's okay because I have a wide repertoire of Christian music as well as popular music."

From the ceremony it is on to the reception which is "usually fun because everyone loves a good celebration. We enjoy receptions because we get energy from the guests when they enjoy our music. It's very rewarding."

What kind of music do the newlyweds usually ask for? Flynn said "top 40 songs are their main interest, but they also want a variety of older music for their guests (Mom and Dad's era). Also, they always request a special song for their first dance. Usually a slow ballad or love song."

Impressions has played at the Wayne Manor in Wayne, the Union Club in Hoboken, Holiday Inns, and the Chandelier in Belleville. "They're all similar," said Flynn. "After a while all of the places seem alike, but it's always nice when the house treats us like guests."

"The only thing we dread," began Flynn in her soft voice, "are places with a lot of stair cases. That's because they (the guys in the band) carry all of my equipment, and theirs, and it's a pain in the neck to carry all of that stuff up and down and up and down."



Flynn said that the band owns all of their own equipment and that sometimes they get their jobs through agents but that mostly they are book through word of mouth. Their rate ranges from \$500 to \$700 dollars for four hours and that is 40 minutes on and 20 minutes off, which is the typical schedule that bands follow, according to Flynn. She also said that the rates are less for friends because that is a "professional courtesy."

When performing, the guys wear tuxedos and Flynn wears a "jumpsuit or some other outfit like that."

Flynn has been singing since she was in the second grade. "Impressions," she said, "is

another outlet for using my God-given talent. I've performed in recitals, concerts, plays, church groups, etcetera... I'd love to focus my career on music — on singing — but it's just too unstable for a permanent lifestyle. Still," she continued, "it's a terrific and very rewarding part of my life."

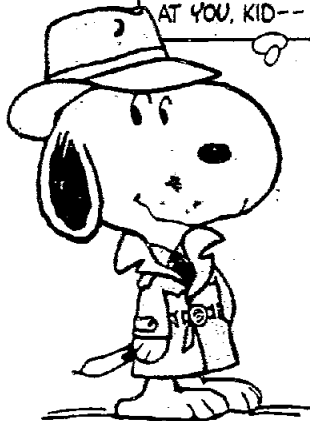
Looking towards May, Flynn said, "When I graduate I'd like to use my performing experience in whatever full time career I develop. Maybe public relations, writing, teaching, or advertising."

As for *Impressions*, "I'll do it for as long as it lasts and as long as I am satisfied in working with the band. Why not work at something I love?"

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April 9 - 12 Student Center Lobby

Swimmers finish strong

The WPC women's swim team has just completed their most successful season in the school's history. Finishing with a 9-5 record, the team took second place in the Jersey Athletic Conference and finished with six straight victories.

The six straight wins is a school record, and contained the biggest win in the school's history, a win over Trenton State. The victory was described by head swim coach Ed Gurka as "the biggest in the school's history."

The team won its final meet of the season on Tuesday when it defeated the United States Merchant Marine Academy at Kings Point. The team received sparkling efforts from many of the team's members.

Katie Anderson took a first-place finish in

the 200-meter freestyle, then followed it up with a victory in the 100-meter freestyle event. Diver Mimi Coumbe took first in both the one-meter and three-meter diving events.

The Pioneers also received strong performances from Betsy McGavin, Eileen McKenna and the rest of the team throughout the meet.

During the season McKenna, Anderson and McGavin sparkled, winning the majority of the races they were entered in. In addition school records fell as the season wore on.

The team concluded its season with the victory over USMMA, and is looking forward to a good season next year.



Eileen McKenna

Skiiers take 2nd championship

The WPC ski racing team clinched its second New Jersey College Ski Racing League championship Saturday night. Both the A and B teams brought home first place in the four-race league season.

The A team had trouble on the sparsely covered course at Hidden Valley, losing three racers and coming in a dismal sixth place behind Lehigh, Lafayette, Stevens Tech, Rutgers and Princeton. Ernie Reigstad, who had finished every race in the past two seasons, crashed on his second run. Although two other racers crashed, WPC had enough of a point margin to win the season championship.

Grizzley Marion paced the team with a second place finish, followed by Reid Hensen in eighth. Coach Brian "Grandpa" McDermott took a slow but steady 14th, making him the only WPC racer to score in every league race over the past two years.

The B team proved practice makes perfect, winning their meet to clinch the B team championship. Jim Feehan, Dave Snyder, Doug Coup, Duane Hahnel and Bob Westervelt all came in with clean finishes for the squad. With a strong B team to replace graduating A team members, McDermott feels that WPC could become a ski racing dynasty.

Next week the team travels to Hunter, N.Y. for the Rutgers-NJIT Invitational. Commenting on the team's chances, Marion said, "I don't know why the other teams are going to bother racing."

Women fencers struggle vs top competition

BY MICHELLE GROUX
STAFF WRITER

The WPC women's fencing team is down to only six active members, but it took only four fencers to defeat Princeton University, 14-2.

"The girls were in complete control," praised coach Ray Miller after his team's victory.

Ann Marie McGrath and Anna Rodgers were in complete control, taking 4-0 victories over the inexperienced Princeton team. Corene Minchin and freshmen Kelly Anne Wynne followed with three-of-four bout victories, respectively.

Concluding a difficult two-week competition against the nation's top collegiate teams, WPC was not as

successful, being defeated by the University of Pennsylvania, 13-3, Yale, 10-6, and Temple 11-5. This was the strongest of competition WPC has faced since beginning their season in mid-November, and according to Miller, "the team fended better than these scores showed."

Before being defeated by UP, co-captain Minchin was able to win one bout, while McGrath was able to capture two victories.

In contrast to WPC's defensive fencing style, quick offensive attacks marked Yale's eventual victory. Miller still expressed optimism despite his team's defeat. Towards the end of the match, WPC was fencing much better than it had earlier in the competition.

McGrath scored three-of-four victories to advance her personal record to 26-10. Rodgers and Pat Miserendino accounted for three combined victories.

WPC lost of five of 16 bouts to Temple University by only a single touch. Rodgers advanced her record to 31-25, winning two bouts, while McGrath was able to score two bout victories and Minchin contributed a single victory.

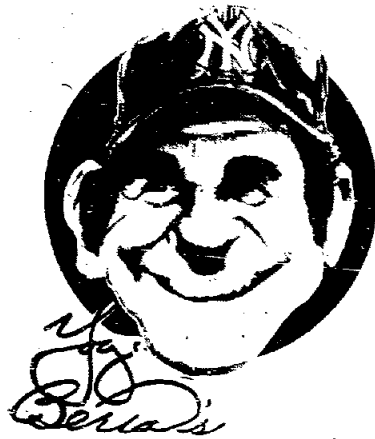
WPC will host the NCAA Mid-Atlantic Regional Fencing Championship on March 3 and 4. It is yet unknown whether WPC will be selected to attend the event. Eight of 30 qualify, and WPC has a marginal chance to participate.

WPC is scheduled to meet both Montclair and Rutgers. They would have a fair chance to attend the NCAA's if they were able to defeat both teams.

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Rec Center opens in grand fashion

When WPC throws a party, it throws a party.

On Monday night WPC threw a party to signal the opening of the Rec Center, the student recreational center. A total of 2377 people, including many dignitaries, showed up for the party. The media also showed up, but they weren't as interested in the party as some of the others were: because Upsala had come to play the Pioneers in the public opening of the building.

The television cameras from the New Jersey Network, who was televising the game, added to the excitement. The players were all hyped-up before the start of the game, anxious to play on their new court, in front of a large crowd and a television audience.

They disappointed no one. The crowd was the largest ever to see the Pioneers play a home game. The two members of the WPC choir, sang the national anthem. A band was brought in to stir up the crowd. The new cheers of the cheerleaders excited the crowd.

The basketball team did its part by scoring the first 10 points in the new building, the first two by Don Forster. The final score also pleased the home folks, as WPC eased by Upsala 67-57. It was never close.

School Spirit was at its height on Monday. Frats showed up in masses to scream cheers. The Palestra was recreated when the fans greeted the first basket of the night with streamers confetti, and a standing ovation.

It was everything college basketball is supposed to be. The game Wednesday, and announced crowd of 523 watched as the

CHIP SHOTS

George Armonaitis

Pioneers made it a school record—12 straight wins by easily defeating Trenton State. But something was missing. Maybe it was because it was a miserable rainy Wednesday night. Maybe it was because we were playing Trenton, a game that most people expected us to win easily. Maybe it was the fact the Pioneers did not made the top 20, despite beating the number four and 12 schools in a five day span (Montclair was 14th when the Pioneers beat them on 2/8).

One thing was definitely missing, the dignitaries. No Dom Baccollo, no members of the Board of Trustees. The press was missing, but that was expected, but people like Baccollo and Sam Silas should be at every home game. They are the student's representatives in the administration. I realize they are very busy people, but there must be room on their schedules for these events. This is one of the few chances they get to mingle with large numbers of relaxed students. This type of contact can only be beneficial to the school.

Also, seeing a school vice-president in the crowd has got to be a small boost to the morale of the team. This lets the team know the administration cares.

Patterson leads women past Upsala, 72-61

The women's basketball team, led by 21 points and 21 rebounds from Sherry Patterson, defeated Upsala 72-61 at Wightman Gym in the season finale. WPC improved its record to 9-14 on the year.

Guard Terese James added 15 points to the win while senior guard Mary Lampione, the only senior on the team, finished out her collegiate career with nine points, including

five on key foul shots during the game's final minutes.

Patterson scored 17 of her 21 in the second half, as the Pioneers blew open a close game with the scoring surge.

The Pioneers got off to a slow start earlier in the year, but rebounded strongly, playing well over .500 the second half of the season.

Patterson honored by ECAC

Sherry Patterson, WPC's starting center, has been named the ECAC co-rookie of the week for the week ending Feb. 14.

Patterson, a freshman from Manchester Regional, is the Pioneers' top rebounder and scorer on this season. Patterson is averaging

13.4 rebounds per game, which ranks her ninth in Division III.

Patterson receives the honor for her 22-point, 17-rebound effort against Kean, the undefeated, number one team in the country.

But the ones who are to blame the most are the students. They have a beautiful facility for basketball, but if they don't come to the games, what is the sense? Adams could go back to the old dungeon, Wightman Gym, with the comfortable floors, and soft rims.

The conference playoffs are coming to WPC on Wednesday for an opening round game, against Jersey City State. Everybody who had a good time on Monday night, come out for Wednesday. Only your non-attendance can prevent the Rec Center from being the place to watch a basketball game.

The ratings of the top 20 in Division III is an absolute joke. The last poll, released one day after WPC's trouncing of Upsala, did not have WPC in the top 20. Upsala was ranked eight dropping four spots, while Montclair stayed at 14, despite the fact that the Pioneers had defeated both in a span of five days. It looks like the only way the Pioneers will get into the NCAA playoffs is to win the NJSAC. One loss from this point on will end the Pioneers season. Does 20 in a row sound good? The 20th win will give the Pioneers the NCAA championship.



Dom Baccollo
In attendance, Monday

Baseball opens practice

"You could just take what I said last year and rewrite it," said head baseball coach Jeff Albies. "You can't run a top program without a place to practice indoors when it is cold out during the winter. We spent about 40 man-hours during the last two weeks looking into different places to practice, but they are either too small or too expensive for our school."

The problem remains a constant one for WPC's men's baseball team, because ever since they have closed down the Paterson Armory, they have been without a place to play. Last year the situation was something new, and emergency plans were conceived along the way. One thing did not suffer, and that was the baseball team's record. They got out of the shoot 8-0 last year, and never looked back, until their season ended with the home run at Montclair. This year Albies expects to have a different type of team form last year, but a successful one nonetheless.

"This year we are going to depend more on pitching and defense because we don't have the hitting that we had last year," Albies said. "We feel we have outstanding pitching with Joe Lynch, Juice (Tomaso D'Alberto), Ken Arbadji, and Mike Cutolo as starters. The rest of our guys are not bad by any means. These guys can pitch. We just need a stopper out of the bullpen and we will be set."

Don't expect other teams to cry for Albies because he has no one in the bullpen

though. He has an offensive lineup that is potent, and a pitching staff that could be the best in the conference.

The staff has started working out in Wightman Gym and Albies has been pleased so far with the way everyone has been throwing. Lynch looks sound after a summer at Cape Cod, D'Alberto seems to be over his arm miseries, and Arbadji his arm and hand problems of a year ago. Cutolo, Mike Gagg and a few other pitchers have all been throwing quite well.

Behind the plate Albies is quite happy with the work of catcher Bob Benkert, who Albies feels is the best defensive catcher he has had at WPC. Racking him up is designated hitter Nick Stefano, the starting catcher last year, and Mark Geimke, who is going to be playing first base this year, his fourth position in four years in college.

Albies is optimistic about his team's chances after a successful fall season. But there are still the worries that the lack of facilities will hurt his team this season.

"The trip to Florida is to get the team into playing top competition and get their game together on the field, not to get into shape," said Albies. "It is a shame that the number 7 team in the country has to worry about this stuff every year."

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STATS

stats thru 24 games

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Green	10.9	2.0	62	37
Wade	10.6	5.6	41	34
Forster	8.4	3.2	69	46
King	8.3	1.4	36	47
Williams	7.7	3.2	33	21
Alston	5.5	2.5	7	10
Booth	2.5	2.2	12	2
Greve	2.2	1.2	9	7
Chandler	1.3	0.9	00	1
Pearson	0.9	0.9	1	3
Geiger	0.8	1.5	9	3
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THIS WEEK'S GAMES

Monday, Feb. 20

Trenton State at Stockton State, 7:30 p.m.

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PLAYOFFS

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The Lakers 30, Delta Knights 26
The Mooners 27, The Sheiks 20
ZBT 41, The Knights 31

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Teri—

I was black and blue for a week. Next
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Tom

K1—

What's going on here?

Rex Humbaro

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Since I have come to know you a little,
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"terminal".

Cukie

Captain Seth,

70-30?! Mutiny! 3X! Wanna Break?
50-50! The last 4 were best!

Love ya,
Private Bubbles

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Bert, you dog, keep your ears
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Love the PKT & Mike.

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Guillermo

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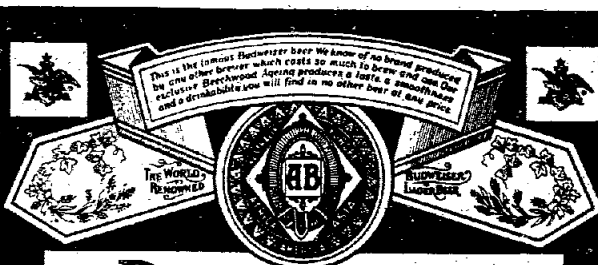
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The Beacon Sports

Pioneers roll to playoffs

Pioneers rip Upsala, Trenton State

By MIKE MCGANN
STAFF WRITER

The WPC men's basketball team did everything it could to accomplish two things, but failed both times.

The Pioneers finished the regular season with 12 straight victories, and a 14-4 record in the NJSAC, but it was good enough for only second place.

In less than a week the Pioneers defeated the 14th and fourth-ranked teams in the nation during the streak, yet failed to make the Top 20 for Division III.

Wednesday night, at the Rec Center, the Pioneers defeated Trenton State, 73-60, in the last regular season game. By winning the game WPC clinched second place, and will play the first round of the playoffs at the Rec Center.

The game was also the last regular season game for senior guard Ron Williams, who was presented with a ball signed by the team prior to the game. Adams also made a switch in his starting lineup, giving Williams a start

over Jay Green.

The Pioneers got off slowly, falling behind 8-7, before Andy King helped turn things around. The junior guard went to the line, hit two free throws, then stole the ball and hit a layup. Not done with his offensive spurt, King stole the ball again and hit a short jumper to make the score 18-13. King stole the ball a final time, and scored from in close to cut the lead to 18-15.

From that point on, the Pioneers took control of the game. Anthony Wade scored on a "Eggo slam" to close the gap to a point. Don Forster gave WPC the lead for good when he hit two foul shots. After that the Pioneers never looked back, winning 73-60.

Monday night, at the opener of the Rec Center, the Pioneers defeated fourth-ranked (at the time) Upsala 67-57, in front of 2377 spectators and a state-wide television audience. WPC scored the first 10 points and never trailed.

The Pioneers led 31-17 at the half, and led by as many as 18 points in the half.

Pioneers
open play-offs
Wednesday in
Rec Center



Photo by Dennis J. Eisenberg

Don Forster (22) drives to the loop Monday vs Upsala. WPC won 67-57.

Playoff teams varied

The following is a scouting report of all four teams in the NJSAC playoffs.

Montclair State — This team is big, slow and well-disciplined. To beat them, make guard Charlie Coe put the ball on the floor. He has a dangerous outside shot, but is weak on ballhandling. Also important is containing forward Robert Smith, a dangerous inside player who scored 18 against the Pioneers the last time, before fouling out with more than five minutes to play. Ty Durkac, the Montclair center, is prone to foul difficulties as well. A physical player who is always around trouble, Durkac fouled out in the last meeting between WPC and Montclair, after nearly taking Doug Booth's head off with an elbow.

WPC — The second seed Pioneers may be the hottest team in the nation. They will draw either Jersey City or Stockton at home in the opening game. The key for the Pioneers will be rebounding, or the lack of it. The Pioneers need good rebounding games from centers Lamont Alston and Doug Booth, as well as forwards J.J. Lewis and Anthony Wade. A key is whether Jay Green and Andy King shoot well from the outside. If Green and King can keep the defenses honest, the Pioneers' game should open up. An item to watch: If Green hits his first three or four shots, turn out the lights. Green, when hot, is one of the deadliest shooters around. A big advantage to the Pioneers is speed. Only Jersey City can run with the Pioneers.

Jersey City State — The Gothics still don't know whether they finished third or fourth, so they don't know where they will play. The Gothics are rooting for a fourth, along with WPC, because they want another shot at Montclair. Friday night's contest with Montclair ended up in a brawl, started by Montclair's Durkac, who spit on Dwayne West. The Gothics also have a problem with

rebounding, but speed is where they are strongest. This is the team that could give WPC the most problems.

Stockton State — This team is in a unique situation. With one game remaining, they can finish anywhere from fifth to third. If they beat Glassboro on Monday the force a coin toss for the third place position. A loss to Glassboro would force a playoff between Glassboro and Stockton for the final playoff spot.

The team is a strange one as well. They aren't that good, but they win. The main man to stop is seven footer John Walker, who is not as dominating a player as he should be. They have a few guys who can stick it from the outside, but this team has its troubles on the road. Should be interesting, and if Walker comes through, could surprise people.

Glassboro — The Profs still have a shot, and are a tough team to contend with. Guard Richie King is the man the opposition has to stop, and he is a dangerous player. But the Profs don't have enough of everything else to make themselves a strong threat.

The Pioneers are in good position. Having the first game home they play either Jersey City State, without any rebounding, or Stockton, a team they beat rather easily the last time the two played. Montclair, providing it plays Stockton is the pick here for the opponent in the finals. If that holds true, Montclair will be home.

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Ticket prices

Ticket prices are as follows: ALL WPC students, faculty, staff and alumni with the proper identification will be admitted for \$1. General admission is \$2.



J.J. Lewis (33) slams the ball through vs Upsala Monday. Photo by Dennis J. Eisenberg